

# CONSERVE & \$AVE®

## COMMERCIAL VARIABLE SPEED DRIVES REBATE APPLICATION

### SECTION A. CUSTOMER INFORMATION (please print)

Account Name \_\_\_\_\_ Doing Business As (if different from Account Name) \_\_\_\_\_

Installation Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Mailing Address (if different from above) (rebate check will be mailed here) \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Account Number \_\_\_\_\_

Send us a rebate check.  Apply rebate to our account.  
 (Rebates \$75 and under will be applied to your account. If a box is not checked a bill credit will automatically be issued.)

**Type of Business:**  Church  Government  Grocery  Health  Industrial  Lodging  
 Multi-family  Office  Restaurant  Retail  School  Other \_\_\_\_\_

**How did you hear about CONSERVE & SAVE®?**  Billboard  Chamber of Commerce  Contractor  Newspaper  Radio  
 Retailer/Vendor  Social Media  TV  Utility Newsletter  Utility Representative  Utility Web Site  Other \_\_\_\_\_

### SECTION B. CONTACT INFORMATION (please print)/CUSTOMER SIGNATURE

**ATTENTION: ALL INVOICES OR RECEIPTS AND ALL SPECIFICATION SHEETS MUST BE INCLUDED WITH YOUR FULLY-COMPLETED AND SIGNED APPLICATION OR APPLICATION WILL BE RETURNED.**

( )  
 Contact Name (rebate check will be mailed to contact) \_\_\_\_\_ Daytime Phone Number \_\_\_\_\_

Email \_\_\_\_\_

I certify that all the information in the application (including any associated worksheets) is correct to the best of my knowledge. I have read and agree to the Terms and Conditions on the back of this application booklet. I understand that if any equipment in conjunction with this application is ordered, purchased, or installed before approval from The Utility is received, the proposed project may not qualify for a rebate.

Customer's Signature \_\_\_\_\_ Date \_\_\_\_\_

Check here if you DO NOT give us permission to use your business name in advertising our CONSERVE & SAVE® programs.

### SECTION C. CONTRACTOR/VENDOR INFORMATION (please print)

Company Name \_\_\_\_\_ Contact Name \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

( )  
 Daytime Phone Number \_\_\_\_\_ Email \_\_\_\_\_

**TEAMING UP TO SAVE YOU MONEY**

**CONSERVE & \$AVE®**

**OFFICE USE ONLY** Date Received \_\_\_\_\_

Pre-Inspected?  YES  NO Date \_\_\_\_\_ Initials \_\_\_\_\_

Post-Inspected?  YES  NO Date \_\_\_\_\_ Initials \_\_\_\_\_

TOTAL REBATE AMOUNT \$ \_\_\_\_\_

## SECTION D. REBATE INFORMATION – VARIABLE SPEED DRIVES

A	B	C	D	E	F	G	H	I	J	K	L	M
N = New Installation R = Retrofit I = Inventory	Application Code (Table 1)	Motor Size (HP)	Motor Efficiency (%)	Motor Qty.	VSD Size (HP)	VSD Qty.	VSD Manufacturer Name	VSD Model Number	Est. Annual Hours of Operation (Table 1)	Install Date <sup>2</sup> (a, b, or c)	VSD Cost	Rebate (Table 2)
1.											\$	\$
2.											\$	\$
3.											\$	\$
4.											\$	\$
5.											\$	\$

<sup>1</sup>Other application types may be eligible for rebates through the Custom Efficiency Rebate Program.

<sup>2</sup>For inventoried motors only, please insert the estimated installation date: a = 2-12 months, b = 12-24 months, c = over 24 months.

**TOTAL VARIABLE SPEED DRIVES REBATE: \$**

**TABLE 1 – APPLICATION CODES & GUIDELINES FOR VSD HOURS**

FANS	CODE	ESTIMATED HOURS
Cooling Tower Fan	F1-14	1032
Constant Volume (no flow control)	F2-14	5236
Backward Curved/Airfoil Fan with Inlet Guide Vanes	F3-14	5236
Forward Curved Fan with Discharge Dampers	F4-14	5236
Forward Curved Fan with Inlet Guide Vanes	F5-14	5236
Unknown HVAC Fan Type	F6-14	5236

**TABLE 1 – continued...**

PUMPS	CODE	ESTIMATED HOURS
Chilled Water Pump	P1-14	2170
Condenser Water Pump	P2-14	2170
Heating Hot Water Pump	P3-14	4959

**TABLE 2 – VARIABLE SPEED DRIVE REBATE TABLE**

Lesser of Motor Size or VSD HP*	1	1.5	2	3	5	7.5	10	15	20	25	30	40	50	60	75	100	125	150	200
	<b>New or Retrofit</b>	\$400	\$400	\$400	\$400	\$600	\$750	\$1000	\$1250	\$1600	\$2000	\$2400	\$3000	\$3500	\$4000	\$5000	\$6000	\$7000	\$8000
<b>Inventory</b>	\$200	\$200	\$200	\$200	\$300	\$375	\$500	\$625	\$800	\$1000	\$1200	\$1500	\$1750	\$2000	\$2500	\$3000	\$3500	\$3500	\$4000

\*Incentives are based on the horsepower of the controlled motor or VSD, whichever is less.

For VSDs that control multiple motors, incentive is based on the lesser of the horsepower of the VSD or the sum of the horsepower of the connected motors.

## SECTION E. TERMS AND CONDITIONS

### 1. ELIGIBILITY

Rebates are available to non-residential customers of Austin Utilities, Owatonna Public Utilities, and Rochester Public Utilities (here-in referred to as The Utility). All products must be in use in facilities in the Utility service territory. The applicant shall be an end-user (i.e., not a variable speed drive wholesaler, distributor, or installer) of either commercial or industrial variable speed drives.

### 2. APPLICATION

Program is offered January 1 through December 31 of the respective calendar year. **Due to limited funding, this rebate offer can be changed or withdrawn at any time without notice and is available on a first-come, first-serve basis.** All projects must be pre-approved by the Utility to qualify for a rebate. The entire rebate application must be read and filled out completely or the application will be returned.

### 3. INSPECTION AND VERIFICATION

The Utility reserves the right to inspect the customer's facility through on-site visits before and after new equipment installation or inventory to verify rebate eligibility.

### 4. INSTALLATION AND REBATE AMOUNTS

Qualifying new variable speed drives installed and operational within six (6) months of the date of purchase are eligible for rebate under the NEW or RETROFIT rebate schedule. Additional time may be granted subject to the Utility's pre-approval. Qualifying variable speed drives being used for replacement of on-site inventory are eligible for rebate under the INVENTORY rebate schedule. In no case will the rebate paid by the Utility exceed the purchase price of the equipment. The maximum rebate amount may be limited. Variable speed drives that qualify for Utility rebates under other Utility programs are not eligible for a rebate payment under this program.

### 5. INVOICE AND PAYMENT

Following inspection and verification (see #3) and completed installation, the customer must notify the utility and submit original invoices specifying the quantity and price of all materials purchased, the date ordered, installation costs, and applicable taxes. After satisfactory review of the invoices and on-site verification, a rebate check will be issued to the Customer. Vendors or contractors are not eligible to receive the rebate. Please allow 6 - 10 weeks from the date of on-site inspection for delivery of payment. The utility reserves the right to apply rebates to past due accounts.

### 6. EQUIPMENT ELIGIBILITY REQUIREMENTS

To be eligible for a rebate, the variable speed drive installation must meet the following conditions:

- a. Rebates are limited to HVAC fan and pump installations. Variable speed drives larger than 200 horsepower and installations on other motor-driven machinery, constant torque loads, and hydraulic pumping may qualify for an incentive through our Custom High-Efficiency Rebate Program. VSDs used only as a soft-start are not eligible for a rebate.
- b. The fan or pump does not require a drive as a standard mode of operation.
- c. The drive must contribute energy savings in normal operation.
- d. The drive must vary motor speed automatically.
- e. The drive must have a true power factor of 0.90 or greater.
- f. VSD's can cause waveform disturbances on the power lines. Therefore, a line reactor between the power source and the drive must be included. The reactor rating should be as recommended by the VSD supplier but not less than 3 percent impedance of the VSD rating.

The following new construction VSD installations are not eligible for rebates:

- VAV fan units greater than or equal to 7.5 horsepower without variable pitch fan blades.
- Heat rejection fans greater than or equal to 7.5 horsepower.
- Non-multi-stage hydronic pumping systems with a design output greater than 300,000 Btuh.

### 7. TAX INFORMATION

The Utility will not be responsible for any tax liability imposed as a result of the rebate payment(s). Customers are advised to consult their tax advisors for details.

### 8. DISCLAIMER

The Utility does not guarantee that the implementation of energy-efficient measures or use of the equipment purchased or installed pursuant to this program will result in energy or cost savings. The Utility makes no warranties, expressed or implied, with respect to any equipment purchased or installed including, but not limited to, any warrant of merchantability or fitness for purpose. In no event shall The Utility be liable for any incidental or consequential damages. Customers are solely responsible for the proper disposal of existing equipment. Consult the Minnesota Pollution Control Agency (MPCA) office for details at 800.657.3864.

### 9. ENDORSEMENT

The Utility does not endorse any particular vendor, manufacturer, product, or system in promoting this rebate program. Listing a vendor or product does not constitute an endorsement, nor does it imply that unlisted vendors or products are deficient or defective in any way.

### 10. PRIVACY

Information contained in this rebate application may be shared with the Minnesota Department of Commerce and our co-op partners and also may be used in our advertising efforts with your permission as granted in Section 2 of this rebate application.

## RETURN COMPLETED APPLICATION AND REQUIRED DOCUMENTATION TO YOUR UTILITY PROVIDER:

**Austin Utilities**  
Attn: Rebate Processing  
1908 14th St NE  
Austin, MN 55912-4904  
507.433.8886  
www.austinutilities.com

**Owatonna Public Utilities**  
Attn: Rebate Processing  
PO Box 800  
Owatonna, MN 55060  
507.451.2480  
www.owatonnautilities.com

**Rochester Public Utilities**  
Attn: Rebate Processing  
4000 E River Rd NE  
Rochester, MN 55906-2813  
507.280.1500  
www.rpu.org