



Cost-of-Service and Rate Design Study for Rochester Public Utilities

Overview

- 1. Objectives
- 2. Background
- 3. Study Components
- 4. Financial Forecast
- 5. Cost of Service
- 6. Rate Design



Objectives of the Study

Update Five-Year Financial Plan

- Determine Cost of Providing Service to each class
- Prepare Recommended Adjustments to Rates
- Assess Other Rate and Fee Structures

Provide Recommendations for Future Consideration

Background – National Rate Trends

- Highest inflation in 40 years is impacting operating and construction costs
- General trend in lower use per account has pressured revenue streams
- Some utilities are beginning to see accelerated growth in electric vehicles and solar
- Increasing environmental regulations (coal retirements and renewable requirements)
- Volatile energy markets continue to impact utilities and customers currently
- Aging infrastructure requires renewal and replacement

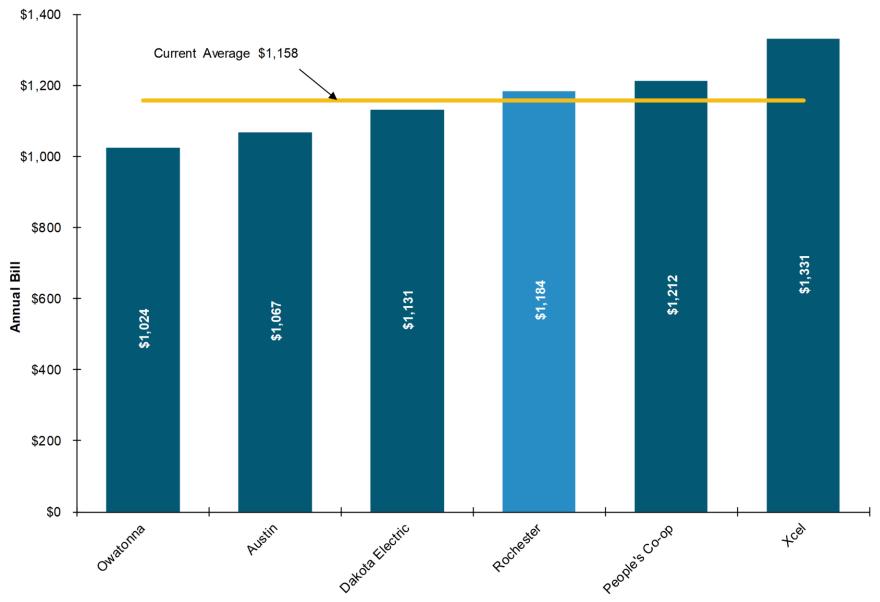


Background – National Trends

| Survey or Publication | Period | Historical Increase per Year |
|--|---------------|------------------------------------|
| Historical Average Annual CPI-U General Inflation | 2012-2022 | 1.57% |
| Recent Average Annual CPI General Inflation | 2021-2023 YTD | 5.74% |
| S&P Global Minnesota Average Retail Rate Increase | 2012-2022 | 3.39% |
| RPU Electric Utility Average Retail Rate Increases | 2014-2023 | 1.90% |

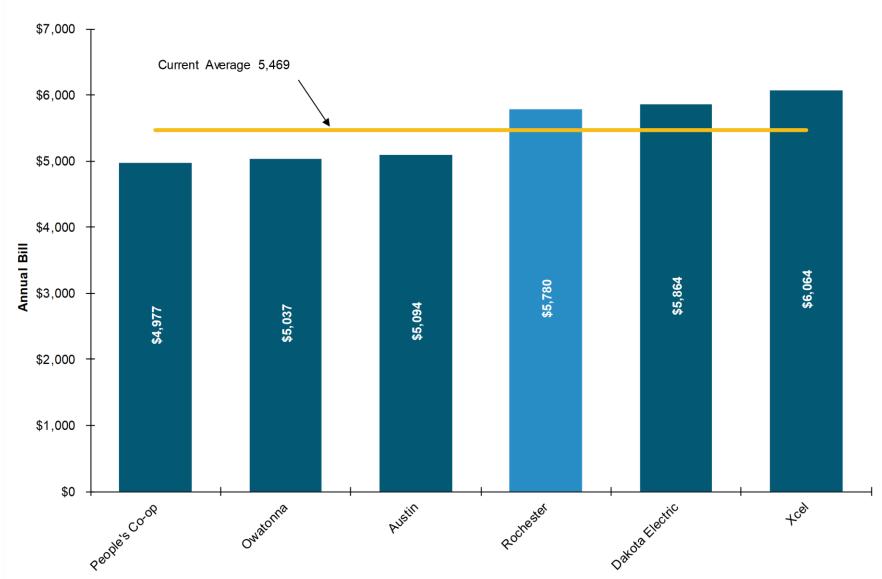
Residential Class Electric Rate Comparison

(Jan '22 through Dec '22)

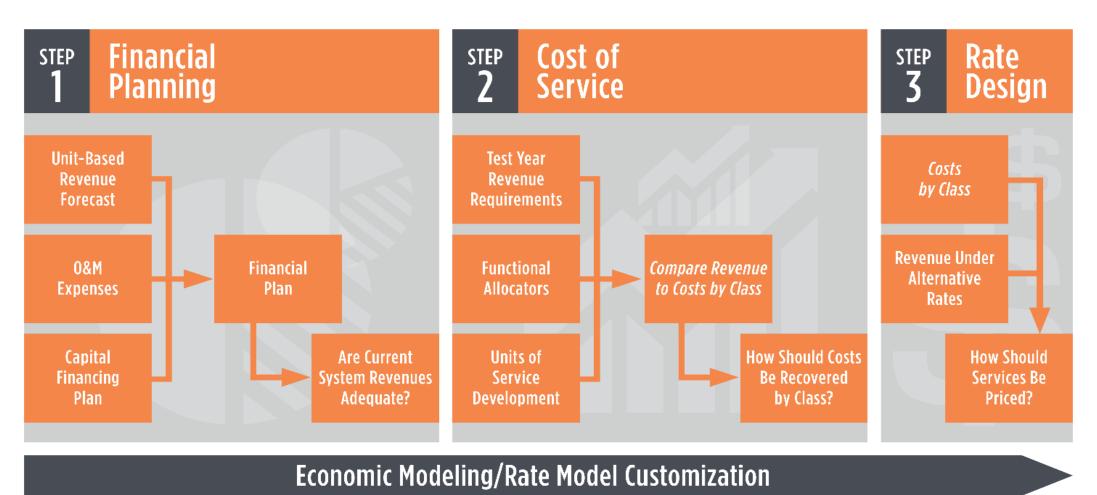


Commercial (SGS) Class Electric Rate Comparison

(Jan '22 through Dec '22)



Study Components

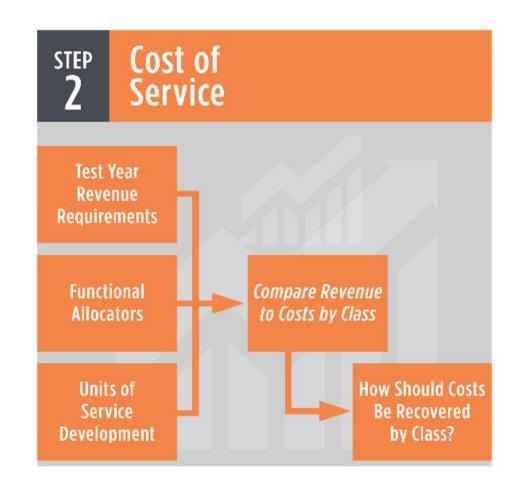


Financial Forecast

- Reviewed Cash Flow Analysis Results
 - Updated financial forecast model sales, power cost, capital, and O&M projections
 - Inflation and large distribution capital programs are increasing costs for the electric utility
 - Maintaining cash reserves, capital replacement reserves, coverage ratios.
 - Debt service coverage and net operating income are below target levels
- Reviewed Financial Plan with RPU management
 - Financial plan developed using RPU budget projections through 2026
 - 4.0% revenue increases per year recommended over three years to meet financial targets
 - RPU will continue to monitor financial conditions

Cost of Service Analysis Approach

- Step 1: Unbundle 2022 Test Year Annual Revenue Requirement
 - Power Supply Demand, Energy, and Generation
 - Distribution Costs (Primary, Secondary)
 - Customer Costs
- Step 2: Develop Cost Allocation Factors
 - Demand Allocation
 - Energy Allocation
 - Distribution Allocation
 - Customer Allocation
- Step 3: Assign Revenue Requirements
 - Determined Unit Costs of Service
 - Assign Costs to Customer Classes
 - Compare Costs with Revenues
 - Determine Target Revenue Adjustment



Cost of Service Analysis Results (2022 Test Year)

| | 2022 Revenue | 2022 Revenue from 2022 Indicated Level 20 | | 2022 Indicated Level |
|------------------------|------------------|---|--------------------|----------------------|
| | Requirement (\$) | Current Rates (\$) | of Adjustment (\$) | of Adjustment (%) |
| Total System | \$148,191,757 | \$148,191,757 | \$0 | 0.0% |
| Residential | \$60,458,679 | \$58,727,873 | \$1,730,806 | 2.9% |
| Small General Service | \$9,783,537 | \$10,074,431 | -\$290,894 | -2.9% |
| Medium General Service | \$50,008,278 | \$51,687,321 | -\$1,679,043 | -3.2% |
| Large General Service | \$18,270,991 | \$17,421,663 | \$849,328 | 4.9% |
| Large Industrial | \$7,948,456 | \$8,680,451 | -\$731,995 | -8.4% |
| Rental Security Lights | \$174,802 | \$195,210 | -\$20,409 | -10.5% |
| City Street Light | \$1,315,021 | \$1,404,806 | -\$89,785 | -6.4% |
| Company Use, No Charge | \$231,992 | \$0 | \$231,992 | 0.0% |

^{*}Cost of service technical analysis indicates that Residential and LGS are underrecovering while other class are over recovering.

^{*}Cost of service provides an indication of the target level of adjustment, not the requirement.

Rate Design Analysis

- 4.0% per year overall revenue increases projected to existing rates in 2024-2026
- Recommend increasing Residential slightly faster than other rate classes at 4.5%/year
- Recommend increasing commercial classes (SGS, MGS, LGS) slightly slower than other classes at 3.75%/year
- Recommend increasing Large Industrial Service (LIS) at 3.2%/year

Study Rate Increase Plan Recommendation (by class)

| | Total System | Residential | Small General Service | Medium General Service | Large General Service | Large Industrial | Rental Security Lights | City Street Light | Company Use, No Charge |
|---|-----------------|--------------|--------------------------|---------------------------|--------------------------|------------------|---------------------------|-------------------|---------------------------|
| | | | | | | | | | |
| 2022 Revenue Requirement (\$) | \$148,191,757 | \$60,458,679 | \$9,783,537 | \$50,008,278 | \$18,270,991 | \$7,948,456 | \$174,802 | \$1,315,021 | \$231,992 |
| 2022 Revenue from Current Rates (\$) | \$148,191,757 | \$58,727,873 | \$10,074,431 | \$51,687,321 | \$17,421,663 | \$8,680,451 | \$195,210 | \$1,404,806 | \$0 |
| 2022 Indicated Level of Adjustment (\$) | \$0 | \$1,730,806 | -\$290,894 | -\$1,679,043 | \$849,328 | -\$731,995 | -\$20,409 | -\$89,785 | \$231,992 |
| 2022 Indicated Level of Adjustment (%) | 0.0% | 2.9% | -2.9% | -3.2% | 4.9% | -8.4% | -10.5% | -6.4% | 0.0% |
| 2022 Actual Adjustment | 1.50% | 2.50% | 0.50% | 1.00% | 1.00% | 1.00% | 0.50% | 2.50% | 0.00% |
| 2023 Actual Adjustment | 2.57% | 3.50% | 1.50% | 2.00% | 2.00% | 2.00% | 1.50% | 3.50% | 0.00% |
| 2024 Proposed Adjustment | 4.00% | 4.50% | 3.75% | 3.75% | 3.75% | 3.20% | 3.00% | 3.00% | 0.00% |
| 2025 Proposed Adjustment | 4.00% | 4.50% | 3.75% | 3.75% | 3.75% | 3.20% | 3.00% | 3.00% | 0.00% |
| 2026 Proposed Adjustment | 4.00% | 4.50% | 3.75% | 3.75% | 3.75% | 3.20% | 3.00% | 3.00% | 0.00% |

2024 - 2026 Electric Rate Design

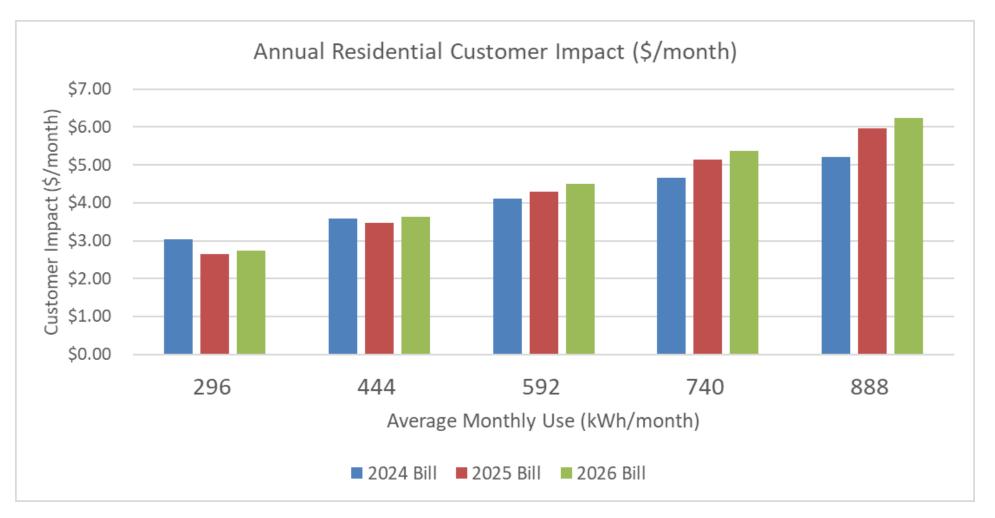
- Meet Revenue Targets
- Reflect Cost of Service
- Align fixed and variable rates with costs
- Adjust the primary discount



Residential Existing and Proposed Rates

| | | <u>2023</u> | 2024 | 2025 | <u>2026</u> |
|-----------------------------------|--------------------------------|-------------|-----------|-----------|-------------|
| Residential Rate (RES) | Customer Charge | \$20.50 | \$22.44 | \$23.44 | \$24.44 |
| | Non-Summer Energy Charge / KWH | \$0.11203 | \$0.11547 | \$0.12068 | \$0.12619 |
| | Summer Energy Charge / KWH | \$0.13382 | \$0.13792 | \$0.14415 | \$0.15074 |
| Residential Time of Use (RES TOU) | Customer Charge | \$20.50 | \$22.44 | \$23.44 | \$24.44 |
| | Non-Summer Energy | | | | |
| | Super-peak / KWH | \$0.14529 | \$0.14975 | \$0.15650 | \$0.16366 |
| | On-peak / KWH | \$0.14529 | \$0.14975 | \$0.15650 | \$0.16366 |
| | Off-peak / KWH | \$0.07364 | \$0.07590 | \$0.07932 | \$0.08295 |
| | Summer Energy | | | | |
| | Super-peak / KWH | \$0.30082 | \$0.31005 | \$0.32404 | \$0.33885 |
| | On-peak / KWH | \$0.17892 | \$0.18441 | \$0.19273 | \$0.20154 |
| | Off-peak / KWH | \$0.07364 | \$0.07590 | \$0.07932 | \$0.08295 |

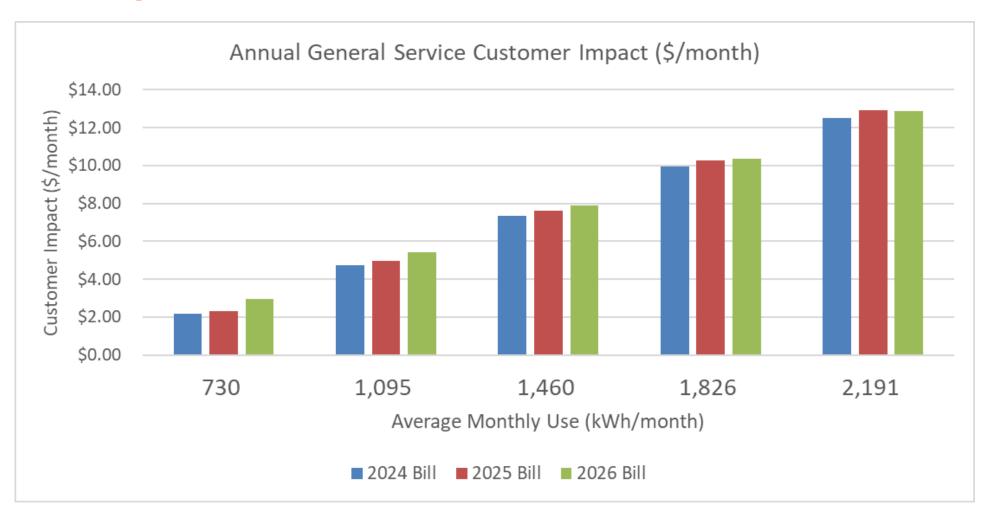
Residential Existing and Proposed Rates – Customer Impacts



Small General Service Existing and Proposed Rates

| | | <u>2023</u> | <u>2024</u> | 2025 | <u>2026</u> |
|---|--------------------------------|-------------|-------------|-----------|-------------|
| Small General Service (SGS) | Customer Charge | \$35.00 | \$32.00 | \$29.00 | \$27.00 |
| | Non-Summer Energy Charge / KWH | \$0.10790 | \$0.11484 | \$0.12196 | \$0.12861 |
| | Summer Energy Charge / KWH | \$0.13887 | \$0.14780 | \$0.15697 | \$0.16552 |
| Small General Service Time of Use (SGS-TOU) | Customer Charge | \$35.00 | \$32.00 | \$29.00 | \$27.00 |
| | Non-Summer Energy | | | | |
| | On-peak / KWH | \$0.18698 | \$0.19901 | \$0.21135 | \$0.22287 |
| | Off-peak / KWH | \$0.06419 | \$0.06832 | \$0.07256 | \$0.07651 |
| | Summer Energy / KWH | | | | |
| | On-peak / KWH | \$0.23337 | \$0.24838 | \$0.26379 | \$0.27816 |
| | Off-peak / KWH | \$0.06803 | \$0.07241 | \$0.07690 | \$0.08109 |

Small General Service Existing and Proposed Rates – Customer Impacts



Medium General Service Existing and Proposed Rates

| | | <u>2023</u> | 2024 | <u>2025</u> | <u>2026</u> |
|--|---------------------------------|-------------|-----------|-------------|-------------|
| Medium General Services (MGS) | Non-Summer Demand Charge / KW | \$18.19 | \$18.74 | \$19.30 | \$19.93 |
| | Non-Summer Energy Charge / KWH | \$0.05875 | \$0.06148 | \$0.06434 | \$0.06733 |
| | Summer Demand Charge / KW | \$24.54 | \$25.28 | \$26.03 | \$26.88 |
| | Summer Energy Charge / KWH | \$0.05875 | \$0.06148 | \$0.06434 | \$0.06733 |
| Medium General Service Time of Use (MGS-TOU) | Non-Summer On-peak Demand / KW | \$18.19 | \$18.74 | \$19.30 | \$19.93 |
| | Non-Summer Off-peak Demand / KW | \$1.97 | \$2.03 | \$2.09 | \$2.16 |
| | Non-Summer Energy Charge / KWH | \$0.06066 | \$0.06348 | \$0.06643 | \$0.06952 |
| | Summer On-peak Demand / KW | \$24.54 | \$25.28 | \$26.03 | \$26.88 |
| | Summer Off-peak Demand / KW | \$1.97 | \$2.03 | \$2.09 | \$2.16 |
| | Summer Energy Charge / KWH | \$0.06066 | \$0.06348 | \$0.06643 | \$0.06952 |

- MGS primary customers will continue to receive a primary meter discount of 1.25% on rate charges for measured demand and energy.
- MGS Customers owning transformers will receive a credit on each month's measured demand. The transformer demand credit will increase from \$0.35/kW to \$0.50/kW.

Large General Service and Industrial Service Existing and Proposed Rates

| | | <u>2023</u> | 2024 | <u>2025</u> | <u>2026</u> |
|---------------------------|---------------------|-------------|----------------|-------------|-------------|
| Large General Service LGS | Demand Charge / KW | \$21.42 | \$21.92 | \$22.22 | \$22.51 |
| | Energy Charge / KWH | \$0.05875 | \$0.06148 | \$0.06434 | \$0.06733 |
| Large Industrial LIS | Demand Charge / KW | \$20.50 | \$21.16 | \$21.83 | \$22.53 |
| | Energy Charge / KWH | * | • | • | \$0.06100 |

- LGS primary customers will continue to receive a primary meter discount of 1.25% on rate charges for measured demand and energy.
- LGS customers owning transformers will receive a credit on each month's measured demand. The transformer demand credit will increase from \$0.35/kW to \$0.50/kW.

Miscellaneous Fees - Line Extensions Existing and Proposed Rates

- Residential: \$900 to \$1,150
 - Increase Labor, Wire, Transformers costs
 - Based on Average 2022 residential development costs per lot
 - If > \$5,000 per lot -Negotiated
 - Give a credit to new residential development for the present value of 10 years of gross margin for an average user.



Miscellaneous Fees – Interconnection Fee Existing and Proposed Rates

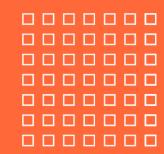
Application Fee: 2023, 2024 & 2025 \$100
Administrative Fee: 2024 & 2025 \$400
Total \$500

Current Average Labor Cost \$900/application

Cost Causation – Working toward COS

Average Solar Installation (2023)
8.5 kW

Average Solar Cost per Installation(2023) \$40,000 plus



Discussion And Questions

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