

Manufacturers Directory

Rochester, Minnesota MSA



Updated: April 2014

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RAEDI Address:

Rochester Area Economic Development, Inc.
220 South Broadway, Suite 100
Rochester, MN 55904
(507) 288-0208
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RAEDI

Rochester Area Economic Development, Inc.

Company Name: ABC Supply Co., Inc.
Address: 3754 85th Street NW
City: Oronoco **State:** MN **Zip:** 55960
Phone: 507-367-2211 **Fax:** 507-367-2686
Branch Mgr: Tony Tompkins
SIC: 5031, 5033
Business Description: wholesaler of building materials
Employs: 13 **Estab:** 2006 **Distr.:** Local
Sales: \$5.5-\$6.5 million
Website: www.abcsupply.com
Privately owned corporation

Company Name: Abel Signs, Inc.
Address: 14 N. Mantorville Avenue
City: Kasson **State:** MN **Zip:** 55944
Phone: 507-634-6501 **Fax:** 507-634-4060
President: Chris Abel
SIC: 3993 **NAICS:** 339950
Business Description: vinyl lettering, advertising signs
Employs: 4 **Estab:** 1947 **Distr.:** Regional
Sales: under \$500,000
Privately owned corporation **Web:** www.abelsignsmn.com

Company Name: Ability Building Center
Address: 1911 14th St. NW, P.O. Box 6938
City: Rochester **State:** MN **Zip:** 55901
Executive Director - Steve Hill
Phone: 507-281-6262 **Fax:** 507-281-6270
Website: www.abcinc.org
SIC: 2399 **NAICS:** 323100
Business Description: medical kits, industrial sewing, signs, decals, banner & flag assemblies
Employs: 250 **Established:** 1956
Distribution: National **Sales:** \$5.2 million
Private not-for-profit corporation
Distrib: National

Company Name: ACER, Inc.
Address: 6463 50th Street S.E.
City: Rochester **State:** MN **Zip:** 55904
Phone: 507-288-9506 **Fax:** 507-288-9507
President: Steve Aylsworth
SIC: 3543 **NAICS:** 332997
Business Description: Industrial Prototypes
Employs: 5 **Estab:** 1997 **Distr.:** Int'l
Sales: Under \$500,000 **Website:** www.acerinc.com

Company Name: Active Tool & Die, Inc.
Address: 1221 Whitewater Avenue
City: St. Charles **State:** MN **Zip:** 55972
Phone: 507-932-3363 **Fax:** 507-932-3373
Vice Pres: Brent Ihrke
SIC: 3544 **NAICS:** 333500 **Employs:** 11
Business Description: General machining & tool & die job shop **Estab:** 1997
Distribution: National **Sales:** \$1-2.5 million

Company Name: Adler's Sporting Goods
Address: 1706 3rd Avenue S.E.
City: Rochester **State:** MN **Zip:** 55904
Phone: 507-288-1991 **Fax:** 507-288-4313
Owner: Rod Toomey
SIC: 2395 **NAICS:** 314999 **Employs:** 7
Business Description: Embroidery
Estab: 1956 **Distrib:** Regional
Sales: \$500,000 - \$1 million
Website: www.adlerssportinggoods.com
Privately owned corporation

Company Name: Aero Strategies Unlimited
Address: 521 Eagle Court
City: Mantorville **State:** MN **Zip:** 55955
Phone: 507-635-5976 **Fax:** 507-635-5976
Pres: Edward Reicher
SIC: 3728 **Employs:** 2
Business Description: Fiberglass aircraft components
Estab: 1995 **Distrib:** National **Sales:** under \$500,000
Privately owned corporation **Website:** www.aerosu.com

Company Name: AG Specialists
Address: 213 West 13th Street, P. O. Box 366
City: St. Charles **State:** MN **Zip:** 55972
Phone: 507-932-4800 **Fax:** 507-932-4195
Employs: 7 **Estab:** 1964 **SIC:** 2048
Business Description: Livestock feed
Distribution: Local **Sales:** \$500,000 - \$1 million
Privately owned corporation

Company Name: Ashdown, Inc.
Address: 68132 250th Avenue
City: Kasson **State:** MN **Zip:** 55944
Phone: 507-634-3143 **Fax:** 507-634-7691
Location Manager: Kelly Rud
Employs: 7 **SIC:** 2721 **Distrib.:** Intl
Estab: 1999 **Website:** www.teddybeartimes.com
Business Description: Wholesaler of Hardwood Flooring
Sales: \$500,000 - \$1 million

Company Name: A to Z Wood Flooring, Rochester, LLC
Address: 2307 7th Street NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-280-8898 **Fax:** 507-280-0155
Location Manager: Darren Flicek
Employs: 2 **SIC:** 5023, 5031 **Distrib.:** Regional
Estab: 1999 **Website:** www.atozwoodflooring.com
Business Description: Wholesaler of Hardwood Flooring

Company Name: Airgas North Central, Inc.
Address: 20753 636th Street
City: Dodge Center **State:** MN **Zip:** 55927
Phone: 507-374-6992 **Fax:** 507-374-6988
Supervisor: Rick Jackson
Employs: 6 **Estab:** 2005 **SIC:** 5169, 5085
Business Description: feed, grain and fertilizer blending
Distribution: Regional Privately owned corporation
Website: www.airgas.com

Company Name: All American Co-op
Address: 113 SE 4th Street
City: Stewartville **State:** MN **Zip:** 55976
Phone: 507-533-4222 **Fax:** 507-280-0066
GM: Glen Lutteke
Employs: 30 **Estab:** 1908 **SIC:** 5291
Business Description: feed, grain and fertilizer blending
Distribution: Local **Sales:** \$10-\$25 million
Privately owned corporation

Company Name: American Homepatient, Inc.
Address: 414 Service Court NE
City: Rochester **State:** MN **Zip:** 55906
Manager: Jeff Trotman
Phone: 507-281-4884 **Toll Free:** 1-800-950-4881
Fax: 507-281-0559 **SIC:** 5047
Business Description: Distributor of durable medical equipment, including hospital beds and wheelchairs
Employs: 7 **Sales:** under \$500,000
Distribution: local **Website:** www.ahom.com

Company Name: Anderson Memorials, Inc.
Address: 2843 S. Broadway Avenue
City: Rochester **State:** MN **Zip:** 55904
Office Manager: Kyle Larson
Phone: 507-282-7502 **Toll Free:** 1-800-658-2542
Fax: 507-282-9502 **SIC:** 3281 **NAICS:** 327991
Business Description: cemetery memorials, public monuments, granite signs & stone products
Employs: 8 **Established:** 1870
Distribution: local **Sales:** Over \$1 million

Company Name: Anderson's Wheelchair & Therapeutic Supply, Inc.
Address: 1117 2nd Street SW
City: Rochester **State:** MN **Zip:** 55902
Partners: Jay Anderson & Steve Forliti
Phone: 507-288-0113
Fax: 507-288-0414 **SIC:** 5047
Business Description: distributor of wheelchairs
Employs: 8 **Established:** 1967
Distribution: local Privately owned Corporation
Website: www.andersonswheelchair.com

Company Name: Artistic Engraving
Address: 728 18th Avenue NE
City: Rochester **State:** MN **Zip:** 55902
Owner: Twanna Buske
Phone: 507-281-0955 **SIC:** 3479
Business Description: Engraving
Employs: 2 **Established:** 1998
Distribution: National **Sales:** under \$500,000
Website: www.artisticengravingco.com

Company Name: Associated Milk Producers, Inc. (AMPI)
Address: 700 1st Avenue SE
City: Rochester **State:** MN **Zip:** 55904
Phone: 507-282-7401 **Fax:** 507-529-9883
General Mgr: Jim Kleva **SIC:** 2022 **NAICS:** 311513
Business Description: Block cheese, ice cream mix & whey powder
Employs: 100 **Established:** 1941
Distribution: Regional **Sales:** \$25 million-\$100 million
Website: www.ampi.com

Company Name: AutoData Publications, Inc.
Address: 6301 Bandel Road NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-285-4803 **Fax:** 507-285-3131
President: Rich Gunderson **SIC:** 2731 **NAICS:** 323122
Business Description: automotive repair manual publishing
Employs: 20 **Established:** 1996
Distribution: Int'l **Sales:** \$1-2 million
Website: www.autodatapubs.com

Company Name: Auto Value, Inc.
Address: 504 6th Avenue NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-289-3941 **Fax:** 507-288-9009
Website: www.autovalue.com
Persident: Clarence Koblitiz
SIC: 3599 **NAICS:** 336399
Business Description: general machining shop
Employs: 12 **Established:** 1928
Distribution: Local **Sales:** \$1-1.5 million

Company Name: Azotic Coating Technology, Inc.
Address: 921 37th Ave. NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-280-6763 **Fax:** 507-280-0260
Website: www.azotic.us
President-Plant Mgr: Ronald Kearnes
Off. Mgr: Debbie Kearnes **SIC:** 3479 **NAICS:** 332812
Business Description: Thin film surface enhanced designer gemstone coatings
Employs: 45 **Established:** 1993
Distribution: Intl. **Sales:** under \$5 million

Company Name: Bard Medical Rochester
Address: 1 Rochester Medical Dr.
City: Stewartville **State:** MN **Zip:** 55976
Phone: 507-533-9600 **Fax:** 507-533-9725
Director of Manuf: Mark Thorburn
SIC: 3841 **NAICS:** 339112
Business Description: Urological catheters
Employs: 230 **Sales:** \$11-15 million **Distr:** Int'l
Publicly owned corporation
Website: www.crbard.com

Company Name: Barry Screen Print Co.
Address: 2015 NW 32nd Avenue
City: Rochester **State:** MN **Zip:** 55901
GM: Denny Barry
Phone: 507-288-4687 **SIC:** 2396 **NAICS:** 323113
Business Description: screen printing
Employs: 3 **Etab:** 1974
Sales: Under \$500,000 **Distr:** Local
Privately own corporation

Company Name: Benchmark Electronics, Inc.
Address: 3535 Technology Drive NW
City: Rochester **State:** MN **Zip:** 55901
Contact: Jim Streiff
Phone: 507-535-4000 **Website:** www.bench.com
SIC: 3699; 3679 **NAICS:** 334412
Business Description: precision electromechanical & electronic for the medical, industrial, communications and defense industries
Employs: 375 **Etab:** 1994 **Sales:** \$871 million

Company Name: Bernie's Lapidary Supply Co.
Address: 1800 N. Broadway
City: Rochester **State:** MN **Zip:** 55906
Phone: 507-282-3233 **Fax:** 507-286-4434
Manager: Karla Dixon
SIC: 3915; 3911 **NAICS:** 339911
Business Description: Jewelry, lapidary equipment
Employs: 8 **Established:** 1997
Distribution: worldwide **Sales:** under \$700,000
Website: www.bernielapidary.com

Company Name: Blazing Needles Custom Embroidery
Address: 933 25th Street SE
City: Rochester **State:** MN **Zip:** 55906
Phone: 507-536-7969 **Fax:** 507-536-7961
Owner: Kim Sallet
SIC: 2395, 2396 **NAICS:** 323113
Business Description: Textile embroidery, screen print
Employs: 1 **Etab:** 2000
Sales: under \$500,000 **Distr:** Local
Website: www.blazingneedles.net

Company Name: Bowman Tool & Machining, Inc.
Address: 660 37th Street NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-286-1400 **Fax:** 507-280-0014
Pres: William Bowman **CEO:** Angie Bowman
SIC: 3446 **NAICS:** 332323
Business Description: Cast iron & general cnc machining
Employs: 85 **Etab:** 1977
Sales: \$20 million **Distr:** National
Website: www.btmcnc.com

Company Name: B & P Printing
Address: 24748 685th Street
City: Kasson **State:** MN **Zip:** 55944
Phone: 507-365-8054 **Fax:** 507-365-8054
Owner: Bruce Sullivan
SIC: 2759 **NAICS:** 323100
Business Description: Commercial Printing
Employs: 2 **Etab:** 1996
Sales: under \$500,000 **Distr:** Regional

Company Name: Braaten Sand & Gravel, Inc.
Address: 821 Country Club Road SE
City: Byron **State:** MN **Zip:** 55920
Phone: 507-775-6657
Owner: Robert Braaten **SIC:** 2759 **NAICS:** 323100
Business Description: Sand & gravel mining & processing
Employs: 4 **Etab:** 1981
Sales: under \$500,000 **Distr:** Regional

Company Name: Brieese Iron Works, Inc.
Address: 7010 Dresser Drive NE
City: Rochester **State:** MN **Zip:** 55906
Phone: 507-288-3499 **Fax:** 507-252-5029
President: John Brieese
SIC: 3441;3449;3446 **NAICS:** 332312
Business Description: Structural steel & architectural metal work
Employs: 30 **Etab:** 1974 **Sales:** \$5-10 million
Distr: Local privately owned corporation

Company Name: Brogan Heating & Air Conditioning
Address: 5315 Country Club Road West
City: Rochester **State:** MN **Zip:** 55902
Phone: 507-289-0124 **Fax:** 507-289-7475
President: Tom Brogan
SIC: 3444 **NAICS:** 332322
Business Description: Sheet metal fabrication
Brand name - Lennox, Amana
Employs: 15 **Etab:** 1979
Sales: \$1-5 million **Distr:** Regional
Website: www.broganheating.com
Privately owned corporation

Company Name: Burt's Meat & Poultry, LLC
Address: 114 Center Avenue
City: Eyota **State:** MN **Zip:** 55934
Phone: 507-545-9904 **Fax:** 507-545-9904
Owner: Merlin Burt
Bus. Description: Beef & pork slaughtering & processing
SIC: 2011 **Employs:** 4 **Estab:** 2000
Sales: under \$500,000

Company Name: Buyonlinenow, Inc.
Address: 4865 19th Street NW, Suite 110
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-281-6899 **Fax:** 507-529-3675
CEO: Robert Herman
SIC: 5021; 5044; 5112
Bus. Description: Wholesaler of office furniture
Employs: 35 **Estab:** 2000 **Distr:** National
Website: www.byonlinenow.com
Privately owned corporation

Company Name: CF Welding & Mfg., Inc.
Address: 1734 County Road 142 SE
City: Dover **State:** MN **Zip:** 55929
Phone: 507-932-5683 **Fax:** 507-932-5951
Pres: Craig Ferguson
SIC: 3715 **NAICS:** 336212
Bus. Description: Truck boxes, trailers and loader forks
Employs: 9 **Estab:** 1987
Sales: under \$500,000 **Distr:** Local
Privately owned corporation

Company Name: Chatfield News
Address: 220 Main Street s South
City: Chatfield **State:** MN **Zip:** 55923
Phone: 507-867-3870 **Fax:** 507-867-3870
Office Manager: Pam Bluhm
SIC: 2711 **NAICS:** 323122
Bus. Description: Newspaper Publishing
Employs: 2 **Estab:** 1856
Sales: \$500,000 - \$1 million **Distr:** Local

Company Name: Cir-Kit Concepts, Inc.
Address: 5808 Fairway Drive NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-288-0860 **Fax:** 507-288-9181
Pres: Vern Skare
Business Description: Doll house & model railroad electrical wiring & lighting components
Employs: 3 **Estab:** 1976 **Distr:** Intl
Sales: under \$500,000
SIC: 3648 **NAICS:** 335129
Website: www.cir-kitconcepts.com **Distr:** International

Company Name: Clarey's Safety Equipment, Inc.
Address: 3555 9th St. NW, Suite 200
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-289-6749 **Fax:** 507-289-5213
Pres: Jay Clarey
Web: www.clareys.com **Email:** info@clareys.com
Business Description: fire protection equipment, trucks & industrial safety supplies
SIC: 3559 **NAICS:** 334290 **Employs:** 20 **Estab:** 1968
Distr: National **Sales:** \$12 million
Privately owned corporation

Company Name: Clemente Marble & Granite
Address: 888 Rolling View Lane SE
City: Pine Island **State:** MN **Zip:** 55963
Phone: 507-289-0001 **Fax:** 507-356-6489
Pres: Michael Welch
SIC: 3281 **NAICS:** 327991
Business Description: Granite, marble & natural stone countertops, fireplaces, baths
Employs: 3 **Estab:** 1996 **Distr.:** Natinoal
Sales: \$1 million - \$2.5 million

Company Name: Compass International, Inc.
Address: 1815 14th Street NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-281-2143 **Fax:** 507-281-1736
Pres: Jon Rousu
Website: www.ciimedical.com
Email: info@compass.com
SIC: 3842;3841 **NAICS:** 339113
Business Description: neurosurgical equip., software development
Employs: 3 **Estab:** 1986 **Distr.:** Intl

Company Name: Comptech-EDM, LLC
Address: 2210 County Road 121 N.E.
City: Rochester **State:** MN **Zip:** 55906
Phone: 507-254-0852 **Fax:** 866-445-8168
Owner: Carlton Johnson **SIC:** 3599; 3479
Business Description: Laser engraving & precision machining job shop
Employs: 1 **Estab:** 2000
Distr.: Regional **Sales:** under \$500,000
Website: www.comptechedm.com

Company Name: Concast, Inc.
Address: 1010 North Star Drive
City: Zumbrota **State:** MN **Zip:** 55992
Phone: 507-732-4095 **Fax:** 507-732-4094
Pres: Art Ojala **SIC:** 3272
Business Description: Precast concrete products for electrical applications; brand name Fibercrete
Employs: 30 **Estab:** 1970
Distr.: International **Sales:** \$1-\$5 million
Website: www.concastinc.com

Company Name: Crenlo, LLC
Address: 1600 4th Ave. NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-289-3371 **Fax:** 507-287-3405
Website: www.crenlo.com **Email:** info@crenlo.com
Pres: Dave Kilburn
SIC: 3444, 2522 **NAICS:** 337214 **ISO Rating:** 9001
Business Description: Sheet metal enclosures, cabinets and vehicle cabs; brand name - Emcor
Employs: 700 **Etab:** 1951
Distr.: National **Sales:** \$110 million

Company Name: Crescent Electric Supply Co.
Address: 1722 3rd Avenue SE
City: Rochester **State:** MN **Zip:** 55904
Phone: 507-289-0421 **Fax:** 507-289-6058
Branch Mgr: Kevin Neisen **SIC:** 5063
Business Description: Distributor of Electrical Supplies
Employs: 12 **Etab:** 1949
Distr.: Regional Privately owned partnership

Company Name: Custom Canvas Plus of Rochester
Address: 6254 34th Avenue NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-282-5525
Pres: Dean Van Riper **SIC:** 2394 **NAICS:** 314912
Business Description: Awnings, boat covers & tarps
Employs: 2 **Etab:** 1987
Distr.: Local **Sales:** under \$500,000
Privately owned partnership

Company Name: Custom Iron, Inc.
Address: 400 East First Street
City: Zumbrota **State:** MN **Zip:** 55992
Phone: 507-732-7699 **Fax:** 507-732-7837
Pres: Terry Driscoll
SIC: 3446 **NAICS:** 332323
Business Description: spiral stairs and architectural metalwork
Website: www.customiron.com
Employs: 20 **Etab:** 1975
Distr.: National **Sales:** \$4.5 million
Privately owned corporation

Company Name: Dairy Farmers of America, Inc.
Address: 1313 North Star Drive
City: Zumbrota **State:** MN **Zip:** 55992
Phone: 507-732-5124
Plant Manager: Lucy Schwartz
SIC: 2022 **NAICS:** 311511 **Distrib:** National
Business Description: Cheese & dried dairy products
Employs: 100 **Etab:** 1968
Distr.: National **Sales:** \$25-\$100 million

Company Name: Dakota Sign & Painting
Address: 918 1/2 6th Street NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-951-1095
Owner: Curtis Knight
SIC: 3993; 3089
Business Description: Vinyl signs & banners
Employs: 2 **Etab:** 2002
Distr.: Local **Sales:** under \$500,000
Privately owned corporation

Company Name: Daubes Bakery, Inc.
Address: 1310 5th Place NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-289-3095 **Fax:** 507-287-0137
Pres: Cynthia Daube
SIC: 2051, 2099 **NAICS:** 311812
Business Description: Bakery Products, soups
Employs: 30 **Etab:** 1987
Distr.: Local **Sales:** \$1-\$5 million
Privately owned sub-S corporation

Company Name: Davies Printing Co., Inc.
Address: 2715 Pennington Ct. NW, P.O. Box 6471
City: Rochester **State:** MN **Zip:** 55903
Phone: 507-288-9297 **Fax:** 507-288-4867
Pres: Thomas Davies
SIC: 2759, 2789 **NAICS:** 323121
Business Description: Commercial Printing
Employs: 40 **Etab:** 1972
Distr.: National **Sales:** \$1-\$5 million
Privately owned corporation
Website: www.daviesprinting.com

Company Name: Design Concepts Co.
Address: 606 2nd Avenue NE
City: Stewartville **State:** MN **Zip:** 55976
Phone: 507-251-6238
Presidents: Ronald Geist
SIC: 3993
Business Description: Vinyl graphics, signs & banners
Employs: 3 **Etab:** 1983
Sales: under \$500,000 **Distr:** local

Company Name: Dickie Equipment Co.
Address: County Road 250 East
City: Dodge Center **State:** MN **Zip:** 55927
Phone: 507-374-2596 **Fax:** 507-374-2661
Owner: David Dickie **SIC:** 3531 **NAICS:** 332439
Business Description: Concrete truck & mixers
Employs: 4 **Etab:** 1954
Distr.: Int'l **Sales:** \$1-2.5 million
Privately owned corporation

Company Name: DLF Custom Fishing Rods
Address: 6747 19th Street SE
City: Eyota **State:** MN **Zip:** 55934
Phone: 507-289-7680
Owner: Daniel Fryer
SIC: 3949 **NAICS:** 339920
Business Description: Fishing Rods
Employs: 2 **Estab:** 1998
Distr.: Local **Sales:** \$500,000-\$1 million

Company Name: Domaille Engineering, LLC
Address: 7100 Dresser Dr. NE
City: Rochester **State:** MN **Zip:** 55906
Phone: 507-281-0275 **Fax:** 507-281-5694
Pres: Jim Frazer
SIC: 3599 **NAICS:** 332710
Business Description: Precision Machining Design
Employs: 53 **Estab:** 1990
Distr.: Int'l **Sales:** \$14 million
Website: www.domailleengineering.com
Privately owned, LLC

Company Name: Donn's Leather Works
Address: 8402 Highway 30 SE
City: Chatfield **State:** MN **Zip:** 55923
Phone: 507-867-4868
Owner: Donn Federick
SIC: 3199 **NAICS:** 316999
Business Description: Leather Goods
Employs: 1 **Estab:** 1989
Distr.: International **Sales:** under \$500,000

Company Name: Drywall Supply, Inc.
Address: 1734 15th Street NW, Suite A
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-285-0963
Sales Mgr: Joe Clough
SIC: 5031, 5039
Business Description: Distributor of Drywall
Employs: 3 **Estab:** 2001 **Distr:** Regional
Website: www.drywall-supply.com
Sales: under \$500,000

Company Name: Energy Economics, Inc.
Address: 109 South Street SE
City: Dodge Center **State:** MN **Zip:** 55927
Phone: 507-374-2557 **Fax:** 507-374-2646
General Manager: Dan Marquardt
SIC: 3824 **NAICS:** 334514
Bus Description: Gas Meters **Estab:** 1976
Sales: \$10-\$25 million
Employs: 80 **Distr.:** National
Website: www.eei.com

Company Name: Energywise Radiant, Inc.
Address: 510 18th Street SE
City: Rochester **State:** MN **Zip:** 55904
Phone: 507-289-6319 **Fax:** 507-289-5999
Pres: Ed Kurtz
SIC: 5075 **Estab:** 2005
Bus Description: wholesaler of infrared heating systems
Employs: 1 **Distr.:** Regional
Sole Ownership

Company Name: Excel Manufacturing, Inc.
Address: 778 West 12th Street
City: St. Charles **State:** MN **Zip:** 55972
Phone: 507-932-5408 **Fax:** 507-932-4683
Pres: Andrew Archer
SIC: 3569 **NAICS:** 333999 **Estab:** 1991
Bus Description: Recycling systems, balers & conveyors
Employs: 30 **Distr.:** Int'l **Sales:** \$2.5-5 million
Website: www.excelmfg.com Sole Ownership

Company Name: Exhibitor Media Group
Address: 206 South Broadway, Suite 745
City: Rochester **State:** MN **Zip:** 55904
Phone: 507-289-6556 **Fax:** 507-289-5253
Publisher & Editor: Lee Knight
SIC: 2721 **NAICS:** 323122
Bus Description: Magazine publishing
Employs: 27 **Distr.:** Int'l **Sales:** \$1-2.5 million
Estab: 1982 Privately owned corporation
Website: www.exhibitoronline.com

Company Name: E Z Fabricating, Inc.
Address: 1210 Hwy 52 South
City: Chatfield **State:** MN **Zip:** 55923
Phone: 507-867-1635 **Estab:** 2004
Pres: Todd Klees **SIC:** 3441, 3499 **NAICS:** 332312
Bus Description: Structural steel & metal fabrication
Employs: 30 **Distr.:** Regional
Website: www.ezfab.net Privately owned corporation

Company Name: Fairway Outdoor Advertising
Address: 1734 15th Street NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-288-1866 **Fax:** 507-288-7619
Office Mgr: Alexandra Spencel
SIC: 3993 **Estab:** 1969
Business Description: Outdoor Signs
Employs: 20 **Distr.:** Regional
Website: www.fairwayoutdoor.com

Company Name: Farm Country Co-op
Address: 417 North Main Street
City: Pine Island **State:** MN **Zip:** 55963
Phone: 507-356-8313 **Fax:** 507-356-8881
GM: Noel Frana
SIC: 2048 **Estab:** 1896
Business Description: Feed Processing
Employs: 30 **Distr.:** Local
Website: www.farmcountrycoop.com

Company Name: Fastenal Co.
Address: 1680 Industrial Drive NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-288-3025 **Fax:** 507-288-7583
Branch Mgr.: Kurt Reinhart
SIC: 5072, 5084
Business Description: Wholesaler of fasteners
Employs: 10 **Estab:** 2003 **Distr:** Int'l
Publicly owned corporation
Website: www.fastenal.com

Company Name: Fedex Office & Print Center
Address: 440 Crossroads Drive SW, Suite A
City: Rochester **State:** MN **Zip:** 55902
Phone: 507-288-2233 **Fax:** 507-288-2232
Manager: Randy Collins
SIC: 2759 **NAICS:** 323100 **Estab:** 1972
Business Description: Commercial Printing
Employs: 5
Website: www.fedexkinkos.com

Company Name: Ferguson Enterprises, Inc.
Address: 3210 Prow Lane NW
City: Rochester **State:** MN **Zip:** 55904
Phone: 507-292-9233 **Fax:** 507-292-9340
Branch Mgr: Alex Nehvi **SIC:** 5074
Bus Description: Distributor of Plumbing Supplies
Employs: 11 **Estab:** 1958
Website: www.ferguson.com **Distrib:** Local

Company Name: First Supply, LLC
Address: 3815 Highway 14 West
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-287-0202 **Fax:** 507-287-0653
General Mgr: Robert Bernanek
SIC: 5074, 5075
Bus Description: Wholesaler of plumbing & HVAC equipment and supplies
Employs: 34 **Website:** www.1supply.com
Publicly owned corporation

Company Name: Fish House Dressing, Inc.
Address: 1711 2nd Avenue NW
City: Stewartville **State:** MN **Zip:** 55976
Phone: 507-533-7786 **Fax:** 507-533-4075
Pres.: Thomas Slightam **SIC:** 2035
Website: www.jimmys-saladdressing.com
Business Description: Salad Dressings and dips
Employs: 16 **Estab:** 1973
Sales: \$1-5 million **Distr:** Regional

Company Name: Gauthier Industries, Inc.
Address: 3105 NW 22nd St.
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-289-0731 **Fax:** 507-280-6883
Web: www.gauthind.com **Email:** gauthier@gauthind.com
Pres: Michael Jensen **SIC:** 3441; 3444 **NAICS:** 332116
Business Description: metal stampings, sheet metal fabrication, electrical enclosures & assembly & powder coat finishing
Employs: 100 **Estab:** 1974
Sales: \$14 million **Dist.:** National
Website: www.gauthind.com
privately owned sub-s corp.

Company Name: Geotek, Inc.
Address: 1421 2nd Ave. NW
City: Stewartville **State:** MN **Zip:** 55976
Phone: 507-533-6076 **Fax:** 507-533-4784
CEO: Dale Nordquist **SIC:** 3089
Business Description: Pultruded composites (fiberglass fencing, cross arms for electric power distr., tension bars for chain link fencing, pins for landscape walls & floors for outdoor decks).
Employs: 100 **Estab:** 1990
Website: www.geotekinc.com
Sales: \$15-20 million **Distr:** International

Company Name: Gillespie Sporting Goods, Inc.
Address: 609 Broadway Avenue North
City: Rochester **State:** MN **Zip:** 55906
Phone: 507-288-0772 **Fax:** 507-288-0772
Owner: Dennis Teske **SIC:** 3479, 3089
Business Description: Trophy & Award Engraving
Employs: 4 **Estab:** 1961
Sales: under \$500,000 **Distr:** Regional

Company Name: Gingerbread House
Address: 1104 North Broadway Street
City: Rochester **State:** MN **Zip:** 55906
Phone: 507-288-2621
Owner: John Fish **SIC:** 2051 **NAICS:** 311812
Business Description: muffins, breads & cakes
Employs: 15 **Estab:** 1956 **Sales:** under \$500,000
Privately owned corporation **Distr:** Local

Company Name: Grain Handlers U.S.A. Inc.
Address: 1012 St. Charles Avenue
City: St. Charles **State:** MN **Zip:** 55972
Phone: 507-932-5492
Plant Mgr: Eric Heim
SIC: 3523 **NAICS:** 333922
Business Description: Grain storage, drying & handling equipment
Employs: 15 **Estab:** 1986 **Sales:** \$3 million
Distr: Int'l **Website:** www.grainhandler.com

Company Name: Graybar Electric Co., Inc.
Address: 910 7th Street NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-282-4444 **Fax:** 507-282-9913
Branch Mgr: David Stien **SIC:** 5063, 5065
Business Description: Distributor of electrical & telecommunications equipment & supplies
Employs: 10 **Estab:** 1993
Sales: \$5-10 million **Distr:** Local
Website: www.graybar.com
Privately owned corporation

Company Name: Greene Doors & Hardware, Inc.
Address: 14 1st Avenue SW
City: Dodge Center **State:** MN **Zip:** 55927
Phone: 507-374-2425 **Fax:** 507-374-2405
Owner: Phillip Greene **SIC:** 5031
Business Description: wholesaler of hollow metal & wooden doors, frames & entrance systems
Employs: 15 **Estab:** 1978 **Distr:** Regional
Website: www.greendoors.com

Company Name: Greenway Co-op
Address: 3520 East River Road NE
City: Rochester **State:** MN **Zip:** 55906
Phone: 507-289-4086
GM: Tim Clemons
SIC: 2048 **NAICS:** 311119
Business Description: company headquarters & livestock feed
Employs: 20 **Estab:** 1929
Sales: \$2.5 - \$5 million **Distr:** Local
Publicly owned corporation

Company Name: Grimsrud Publishing, Inc.
Address: 225 Main Street
City: Zumbrota **State:** MN **Zip:** 55992
Phone: 507-732-7617 **Fax:** 507-732-7619
Publisher: David Grimsrud
SIC: 2791 **NAICS:** 323122
Business Description: Newspaper publishing
Employs: 15 **Estab:** 1981
Sales: \$500,000-\$1 million **Distr:** Local
Website: www.zumbrota.com
Privately owned corporation

Company Name: Halcon Corporation
Address: 1811 2nd Avenue NW
City: Stewartville **State:** MN **Zip:** 55976
Phone: 507-533-4235 **Fax:** 507-533-9349
CEO: Peter Conway
SIC: 2521 **NAICS:** 337211
Business Description: Wooden office furniture
Employs: 150 **Estab:** 1977
Web: www.halconcorp.com
Sales: \$20-25 million **Distr:** Int'l
Privately owned corporation

Company Name: Hammell Equipment, Inc.
Address: 713 Main Street NW
City: Chatfield **State:** MN **Zip:** 55923
Phone: 507-867-4910 **Fax:** 507-867-4442
Pres: Bernard Hammell **SIC:** 5083
Business Description: Distributor of agricultural & farm equipment & parts.
Employs: 30 **Estab:** 1978 **Distr:** National
Website: www.hammellequipment.com
Privately owned sub-S corp.

Company Name: Hiawatha Valley Farm Store
Address: 2638 County Road 3 S.W.
City: Byron **State:** MN **Zip:** 55920
Phone: 507-286-8650 **Fax:** 507-286-8852
GM: Philip Fox **SIC:** 5084
Business Description: wholesaler of spraying equipment
Employs: 2 **Estab:** 1995 **Distr:** Regional
Sales: \$500,000 - \$1 million

Company Name: Higgins Custom Cabinetry
Address: 20 Center Avenue NW
City: Eyota **State:** MN **Zip:** 55934
Phone: 507-545-2856 **Fax:** 507-545-2230
Pres: David Higgins
Website: www.higginscustomcabinetry.com
SIC: 2434
Business Description: custom cabinets
Employs: 31 **Estab:** 1976 **Dist.:** Local
Privately owned corporation

Company Name: Himec, Inc.
Address: 1400 NW 7th St. P.O. Box 4700
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-281-4000 **Fax:** 507-281-5206
Pres: Greg Donley
Website: www.himec.com
SIC: 3444 **NAICS:** 332322
Business Description: Sheet metal fabrication
Employs: 117 **Estab:** 1975
Sales: \$25 million **Distr.:** Regional
Privately owned corporation

Company Name: IBM Corporation
Address: 3605 Hwy 52 North
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-253-4011 **Fax:** 507-253-1571
Web: www.ibm.com
Corp. Relations Mgr: Heidi Kraemer
Executive VP: Walt Ling
SIC: 3575 **NAICS:** 334113
Business Description: Main frame computers
Employs: not available **Estab:** 1956 **Distr.:** Intl
Publicly owned corporation

Company Name: Images on Metal, Inc.
Address: 105 S. Mantorville Avenue
City: Kasson **State:** MN **Zip:** 55944
Phone: 507-634-7776 **Fax:** 507-634-7336
Pres: Harlan Jacobson
SIC: 2396 **NAICS:** 332999
Business Description: Textile Screenprinting, awards, trophies
Employs: 50 **Estab:** 1979 **Distr.:** Regional
Sales: \$5-10 million
Privately owned corporation

Company Name: Insty Prints of Rochester
Address: 2410 North Broadway
City: Rochester **State:** MN **Zip:** 55906
Phone: 507-282-6112 **Fax:** 507-282-4603
Owner: Rick Weiss
SIC: 2752 **NAICS:** 323100
Business Description: instant printing
Employs: 11 **Estab:** 1976
Sales: \$2 million **Distr.:** National
Privately owned sub-S corp.

Company Name: Island Pallet & Crate, Inc.
Address: 221 County Road 11 NW
City: Pine Island **State:** MN **Zip:** 55963
Phone: 507-356-4231 **Fax:** 507-356-4185
Pres: Tom Wobig **SIC:** 2448 **NAICS:** 321920
Business Description: Wooden palates & crates
Employs: 3 **Estab:** 1991 **Distr.:** Regional
Sales: Under \$500,000
Website: www.islandpallet.com
Privately owned corporation

Company Name: Island Tool & Die
Address: 292 3rd Street NE
City: Pine Island **State:** MN **Zip:** 55963
Phone: 507-356-4450 **Fax:** 507-356-8199
Pres: Lee Swanson
SIC: 3544 **NAICS:** 332710 **Sales:** \$500,000-\$1million
Business Description: Tool & Die Machinery
Employs: 10 **Estab:** 1996 **Distr.:** Regional
Website: www.islandpallet.com
Privately owned corporation

Company Name: JNS Printing
Address: 11808 County Road 35
City: St. Charles **State:** MN **Zip:** 55972
Phone: 507-932-6936 **Fax:** 507-932-6940
Owner: Jeff Ellingson
SIC: 2759 **NAICS:** 323100
Business Description: Commercial Printing
Employs: 5 **Estab:** 1856 **Distr.:** National
Privately owned corporation

Company Name: Johnson Co.
Address: 4680 Highway 63 North
City: Rochester **State:** MN **Zip:** 55906
Phone: 507-252-5133 **Fax:** 507-252-6979
Branch Mgr: Jeff Iberson
SIC: 5044, 5045
Business Description: Distributor of office equipment, including copiers, printers, fax machines & scanners
Employs: 10 **Estab:** 2005 **Distr.:** Regional
Website: www.eojohnson.com

Company Name: Johnson Printing Company
Address: 1416 Valleyhigh NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-288-7788 **Fax:** 507-282-1743
Pres: Mark Johnson
SIC: 2759 **NAICS:** 323100
Business Description: Commercial Printing
Employs: 30 **Estab:** 1953 **Distr.:** Int'l

Company Name: Judisch & Judisch Enterprises, Inc.
Address: 2621 Oak Hills Drive SW
City: Rochester **State:** MN **Zip:** 55902
Phone: 507-288-8096
VP: Jamie Judisch **SIC:** 3646
Business Description: Commercial & specialty lighting products
Employs: 3 **Estab:** 1976 **Distr.:** Regional
Website: www.judisch.com

Company Name: Kaman Industrial Technologies Corp.
Address: 3033 40th Avenue NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-289-1808 **Fax:** 507-289-5751
Pres: Steve Hawkins
SIC: 5063 **Employs:** 12 **Estab.:** 2001
Business Description: Wholesaler of power transmission components
Website: www.kamandirect.com
Publicly Owned Corporation

Company Name: KAS Investments
Address: 3121 40th Ave. NW, Suite 100
City: Rochester **State:** MN **Zip:** 55902
Phone: 507-280-4314 **Fax:** 507-280-4316
Pres: Kevin Swanson
SIC: 3442 **NAICS:** 332321 **Employs:** 6
Business Description: Glass and Aluminum Frames
Sales: \$500,000 - \$1 million **Distr:** Local
Estab: 1985

Company Name: Kasson Concrete Products
Address: 18 Veterans Memorial Highway East
City: Rochester **State:** MN **Zip:** 55944
Phone: 507-634-7001
Pres: Matt Henderman
SIC: 3272 **NAICS:** 332323
Business Description: Commercial & residential iron railings & precast concrete products
Employs: 2 **Estab:** 1954 **Sales:** Under \$500,000
Distrib: Regional Privately owned corporation

Company Name: Kemps
Address: 406 North Broadway
City: Rochester **State:** MN **Zip:** 55906
Phone: 507-287-7301 **Fax:** 507-287-7306
Plant Manager: Mike Hinrichsen
SIC: 2026 **NAICS:** 311520
Business Description: Ice cream products & milk processing
Employs: 235 **Estab:** 1927
Sales: \$50-\$100 million **Distr.:** Regional
Website: www.kemps.com

Company Name: Kerry Ingredients, Inc.
Address: 2402 7th Street NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-285-3400 **Fax:** 507-285-3438
Operations Mgr: George Mathey
SIC: 2099
Business Description: Dairy Foods Ingredients
Employs: 80 **Est:** 1978
Sales: \$10-\$25 million **Distr.:** Intl.
Website: www.kerrygroup.com

Company Name: Kingsbury Builders Supply
Address: 27602 Highway 24
City: Pine Island **State:** MN **Zip:** 55963
Phone: 507-356-2200 **Fax:** 507-356-2216
Owner & GM: John Kingsbury
SIC: 2541 **NAICS:** 326130
Business Description: Wooden & laminate cabinets
Employs: 2 **Est:** 1980
Sales: under \$500,000 **Distr.:** Local
Privately owned coporation

Company Name: L & L Cabinets
Address: 2227 Hwy 63 North
City: Stewartville **State:** MN **Zip:** 55976
Phone: 507-533-9966 **Fax:** 507-533-9967
Pres: Larry Laures
SIC: 2434 **NAICS:** 337110
Business Description: wooden cabinets
Employs: 2 **Estab:** 1991
Sales: under \$500,000 **Distr.:** local
Sole ownership

Company Name: Land O' Lakes, Inc.
Address: 206 2nd Street NE
City: Pine Island **State:** MN **Zip:** 55963
Phone: 507-356-8318 **Fax:** 507-356-4098
Plant Mgr: Bill Taylor
SIC: 2022 **NAICS:** 311513
Business Description: dried dairy products
Employs: 100 **Estab:** 1971
Distr.: International **Website:** www.landolakesinc.com

Company Name: Laser Product Technologies
Address: 407 2nd Ave NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-287-0685 **Fax:** 507-287-9835
Partners: Bob King and Mike Marty
SIC: 3955 **NAICS:** 339944
Business Description: Rebuilt printer ribbons & toner cartridges
Employs: 4 **Estab:** 1992 **Distr.:** Regional
Website: www.lptnow.com

Company Name: Leitzen Concrete Products
Address: 4019 Highway 14 West
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-282-3875 **Fax:** 507-288-3470
Pres: Gary Leitzen
SIC: 3273 **NAICS:** 327320
Business Description: Ready mix concrete
Employs: 30 **Etab:** 1926
Sales: \$5 million **Distr.:** local
Website: www.leitzenconcrete.com
Privately Owned Corporation

Company Name: Making Waves Printing, Inc.
Address: 4481 North Frontage Road
City: Rochester **State:** MN **Zip:** 55906
Phone: 507-288-5200 **Fax:** 507-292-5777
President: David Evans
SIC: 2759 **NAICS:** 323100
Business Description: Commercial Printing
Employs: 4 **Etab:** 1968
Sales: under \$500,000 **Distr.:** Local

Company Name: Manahan Machine Shop, Inc.
Address: 7051 100th Ave. SE
City: Chatfield **State:** MN **Zip:** 55923
Phone: 507-282-5766
President: Nick Manahan
SIC: 3599
Business Description: General machining job shop
Employs: 5 **Etab:** 1978
Sales: under \$500,000 **Distr.:** Local

Company Name: McNeilus Steel, Inc.
Address: 702 2nd Avenue South
City: Dodge Center **State:** MN **Zip:** 55927
Phone: 507-374-6336 **Fax:** 507-374-6660
President: Pat McNeilus
SIC: 3312 **Employs:** 305 **Etab:** 1948
Business Description: steel fabrication
Sales: \$250 million **Distr.:** Regional
Website: www.mcneilus.com

Company Name: McNeilus Truck & Manufacturing, Inc.
Address: 524 County Road 34
City: Dodge Center **State:** MN **Zip:** 55927
Phone: 507-374-6321 **Fax:** 507-374-6306
HR Manager: Todd Lightner
SIC: 3531, 3713 **NAICS:** 336211
Business Description: mobile concrete mixers, garbage trucks & OEM replacement parts
Employs: 700 **Etab:** 1970
Sales: over \$400 million **Distr.:** Int'l

Company Name: Medical Innovations Intl.
Address: 6256 34th Ave. NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-289-0761 **Fax:** 507-281-9096
Pres: John Devlin
SIC: 3841 **NAICS:** 339112
Website: www.medicalinnovations.com
Business Description: Surgical instruments & devices, manufacturing
Employs: 10 **Est.:** 1965
Sales: \$500,000-\$1 million **Distr.:** Intl
Privately owned corporation

Company Name: Metafile Information Systems, Inc.
Address: 3428 Lake Ridge Place NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-286-9232 **Fax:** 507-286-9065
Pres: Allan Sprau **SIC:** 7372
Business Description: Enterprise content & fundraising management, software development
Employs: 50 **Etab:** 1979 **Distr.:** Int'l
Website: www.metafile.com

Company Name: Metal Treasures
Address: 10720 84th Street SE
City: Chatfield **State:** MN **Zip:** 55923
Phone: 507-867-3471
Owner: Don Riedemann **SIC:** 3499, 3312
Business Description: Steel & iron fabrication
Employs: 2 **Etab:** 2001 **Distr.:** Local
Sales: Under \$500,000

Company Name: Michaels Custom Cabinets
Address: 3525 105th Street SW
City: Stewartville **State:** MN **Zip:** 55976
Phone: 507-533-9880
Owner: Michael Tronn **SIC:** 2434
Business Description: Custom Cabinets
Employs: 8 **Etab:** 2002 **Distr.:** Intl
Sales: \$1-\$2.5 million

Company Name: Midwest Manufacturing
Address: 6765 Highway 14 East
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-288-6005
Plant Manager: Ted Basacker **SIC:** 3089
Business Description: Packaging of Fastners
Employs: 2 **Distr.:** Local
Sales: Under \$500,000

Company Name: Midwest Signtech of Rochester, LLC
Address: 3745 North Broadway
City: Rochester **State:** MN **Zip:** 55906
Phone: 507-252-8850 **Fax:** 507-289-5948
Pres: Dustin Snell **SIC:** 3993, 2759
NAICS: 323100
Business Description: Signage, decals, laminating
Employs: 3 **Etab:** 1993
Sales: under \$500,000 **Distr:** National

Company Name: Milestone Materials
Address: 5850 Hwy 63 South
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-282-9151 **Fax:** 507-287-8593
Sales Manager: Chad Kelly
SIC: 1422 **NAICS:** 212312
Business Description: Crushed Limestone
Employs: 5 **Distr.:** Local **Etab:** 1975

Company Name: Minuteman Press
Address: 1316 7th Street NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-288-4777 **Fax:** 507-288-4555
Owner: Dale Lipsky **SIC:** 2759, 2752
Business Description: Commercial, offset & instant printing
Employs: 4 **Distr.:** Local **Etab:** 2001

Company Name: Nelson Industries & Decksider
Address: 12329 SW County Road 8
City: Stewartville **State:** MN **Zip:** 55976
Phone: 507-533-4815
Pres: Jon Nelson **SIC:** 3713 **NAICS:** 336211
Email: decksider@msn.com
Website: www.decksider.com
Business Description: Truck accessories
Employs: 1 **Etab:** 1983
Sales: under \$300,000 **Distr:** National

Company Name: Nelson Screen Printing
Address: 17304 Sugarloaf Parkway
City: Zumbrota **State:** MN **Zip:** 55992
Phone: 507-732-5633 **Fax:** 507-732-5633
Owner: Kevin Nelson **SIC:** 2396
Business Description: residential furniture and cabinets
Employs: 1 **Est.:** 1992
Sales: under \$500,000 **Distr.:** Local
Website: www.nesswoods.com
Sole Ownership

Company Name: NRB Metals, LLC
Address: 202 Industrial Park Drive
City: St. Charles **State:** MN **Zip:** 55944
Phone: 507-932-8260 **Fax:** 507-932-8262
Owner: Nick Beyerstedt
SIC: 3325, 3446
Business Description: steel castings & architectural metalwork
Employs: 14 **Est.:** 2007
Sales: \$1million **Distr.:** National
Website: www.rnbmetals.com

Company Name: Nigon Woodworks, Inc.
Address: 1700 Eastwood Road SE
City: Rochester **State:** MN **Zip:** 55904
Phone: 507-282-1895 **Fax:** 507-282-3461
Owner: Daryl Nigon
SIC: 2431,2511 **NAICS:** 321900
Business Description: Case work & wooden furniture
Employs: 15 **Est.:** 1976
Sales: \$2 million **Distr.:** Local
Privately owned corporation

Company Name: Norandex Distribution, Inc.
Address: 6610 10th Avenue SW
City: Rochester **State:** MN **Zip:** 55902
Phone: 507-289-8747 **Fax:** 507-289-8712
Manager: Randy Fruth
SIC: 5031, 5033
Business Description: Distributor of exterior building products
Employs: 4 **Est.:** 1998 **Distr.:** Local
Website: www.norandex.com

Company Name: North Country Business Products, Inc.
Address: 2514 Superior Drive NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-289-8212 **Fax:** 507-289-4802
Manager: Sean Collins **SIC:** 5044
Business Description: Distributor of Cash Registers
Employs: 12 **Est.:** 1966 **Distr.:** Regional
Website: www.ncbpinc.com
Privately owned corporation

Company Name: North Star Aluminum Products
Address: 4505 Hwy 63 North
City: Rochester **State:** MN **Zip:** 55906
Phone: 507-289-8795 **Fax:** 507-292-8756
Partners: John & Carol Adams
SIC: 3469 **NAICS:** 332439
Business Description: Aluminum Tool Boxes
Employs: 6 **Est.:** 1977
Sales: under \$500,000 **Distr.:** National
Website: www.northstaraluminum.com

Company Name: Northern Beverage Distribution Co.
Address: 2222 32nd Avenue NW
City: Rochester **State:** MN **Zip:** 559901
Phone: 507-282-5462 **Fax:** 507-282-0560
Owner: Mike Amicone **SIC:** 5181
Business Description: Beer distributor
Employs: 30 **Est.:** 2003 **Distr.:** Local
Privately owned corporation

Company Name: Northern Tool & Equipment Co.
Address: 2717 Highway 14 West
City: Rochester **State:** MN **Zip:** 559901
Phone: 507-282-5559 **Fax:** 507-282-1289
Manager: Brad Parrish **SIC:** 5084
Business Description: Distributor of industrial equip & supplies
Employs: 11 **Est.:** 1980 **Distr.:** Local
Website: www.northerntool.com
Privately owned corporation

Company Name: NRI Electronics, Inc.
Address: 2535 Hwy 14 West
City: Rochester **State:** MN **Zip:** 55906
Phone: 507-252-9405 **Fax:** 507-252-9995
Production Mgr: Mark Van Osedale
SIC: 3679 **NAICS:** 334419
Business Description: Cable Contract Manufacturer
Employs: 75 **Est.** 1982 **Sales:** \$5-10 million
Distrib: National **Website:** www.nrielectronics.com

Company Name: Nuss Truck Group, Inc.
Address: 6500 Highway 63 South
City: Rochester **State:** MN **Zip:** 55904
Phone: 507-288-9488 **Fax:** 507-288-1393
President: Robert Nuss **SIC:** 5082
Business Description: Distributor of construction equip.
Employs: 35 **Distrib:** Local **Etab:** 1975
Website: www.nussgrp.com

Company Name: Osborn Medical Corp.
Address: 100 West Main Street
City: Utica **State:** MN **Zip:** 55979
Phone: 507-932-5028 **Fax:** 507-932-5044
GM: Bill Davis **SIC:** 3841 **NAICS:** 339112
Business Description: Vascular medical products
Employs: 15 **Est.:** 1989
Sales: under \$1 million **Distr.:** Intl.

Company Name: Paape Energy Services
Address: 2717 Highway 14 West
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-289-4874 **Fax:** 507-529-1407
Div Mgr: Jason Sandberg **SIC:** 5063
Business Description: Distributor of HVAC controls
Employs: 25 **Est.:** 1979 **Distr.:** Local
Website: www.paape.com

Company Name: Pace Dairy Foods
Address: 2700 Valley High Dr. NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-288-6315 **Fax:** 507-288-3320
GM: Jim Lehman **SIC:** 2022 **NAICS:** 311513
Business Description: Cheese processing & packaging
Employs: 400 **Est.:** 1971
Sales: \$100-\$150 million **Distr.:** Intl.
Website: www.kroger.com

Company Name: Pace International, Inc.
Address: 3582 Technology Drive NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-288-1853 **Fax:** 507-288-0831
Owner: Pat Deutsch **SIC:** 5065
Business Description: wholesaler of satellite tv parts
Employs: 30 **Est.:** 1972 **Distr.:** Intl.
Website: www.pacemso.com

Company Name: Page's Welding
Address: 1855 Roscoe Avenue
City: Zumbrota **State:** MN **Zip:** 55992
Phone: 507-732-5717
Owner: Bill Page **SIC:** 3599 **NAICS:** 332710
Business Description: Welding job shop
Employs: 2 **Sales:** under \$500,000 **Distr.:** Local

Company Name: Paper & Graphics, Inc.
Address: 1116 9th Street NE
City: Rochester **State:** MN **Zip:** 55906
Phone: 507-288-8860 **Fax:** 507-288-2634
CEO: Timothy Fields **CFO:** Steven Fields
SIC: 2759 **NAICS:** 323100
Business Description: Commercial Printing
Employs: 13 **Est.:** 1986
Sales: \$1-2.5 million **Distr.:** Regional
Privately owned corporation

Company Name: Pepsi Cola Bottling Co.
Address: 1307 Valley High Drive NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-288-3772 **Fax:** 507-288-5073
Pres: Don Gillette **SIC:** 5149
Business Description: Distr. of soft drinks
Employs: 106 **Distr:** International

Company Name: Petersen Blacksmith Shop
Address: 3802 Cty Road 150 SW
City: Byron **State:** MN **Zip:** 55920
Phone: 507-365-8480
Pres: Mike Petersen **SIC:** 3499
Business Description: Metal Fabrication
Employs: 5 **Estab:** 1918
Sales: under \$500,000 **Distr:** Regional

Company Name: Pharmaceutical Specialties, Inc.
Address: 1620 Industrial Drive NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-288-8500 **Fax:** 507-288-7603
Website: www.psico.com
Pres: Conrad Thompson
SIC: 2834 **NAICS:** 325412
Business Description: manufacturer of skin products.
Brand name - Vanicream; RoBathol; Vitec; Free & Clear
Employs: 65 **Est:** 1974 **Distr.:** National

Company Name: Pine Island Primitives
Address: 16369 County 11 Blvd.
City: Pine Island **State:** MN **Zip:** 55963
Phone: 507-356-2908
Owner: Sally Kallin
Business Description: hand woven rug patterns
SIC: 2741 **Employs:** 1 **Est:** 2001
Sale: under \$500,000 **Distr.:** Int'l

Company Name: Post Bulletin Company
Address: 18 1st Avenue SE
City: Rochester **State:** MN **Zip:** 55904
Phone: 507-285-7600 **Fax:** 507-281-7478
Website: www.postbulletin.com
Publisher: Randy Chapman
SIC: 2711;2791 **NAICS:** 323119
Business Description: newspaper printing & typesetting
Employs: 177 **Est:** 1925
Sale: \$10-25 million **Distr.:** Regional

Company Name: Praxair Distribution, Inc.
Address: 1620 3rd Avenue SE
City: Rochester **State:** MN **Zip:** 55904
Phone: 507-289-4051 **Fax:** 507-289-4295
Customer Service Mgr: Don Robertson
SIC: 5084, 5085
Business Description: wholesaler of welding equipment
& supplies, including gases
Employs: 15 **Est:** 1963 **Distrib:** Regional
publicly owned corporation **Sales:** under \$500,000
Website: www.praxair.com

Company Name: The Printers
Address: 4481 North Frontage Road, Suite 8
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-288-5200 **Fax:** 507-292-5777
Owner: Dave Evans
Business Description: Commercial Printing
Employs: 3 **Est:** 1962 **SIC:** 2759
Sale: under \$500,000 **Distr.:** National
Website: www.airbearings.com
publicly owned corporation

Company Name: Professional Instruments Co.
Address: 3601 Instrument Dr. NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-288-6911 **Fax:** 507-288-0738
Owner: Paul Arneson
Business Description: Precision machining job shop
Employs: 10 **Est:** 1964 **SIC:** 3599
Sale: \$1-5 million **Distr.:** National
Website: www.airbearings.com
publicly owned corporation

Company Name: Progressive Ag Center, LLC
Address: 942 Wabasha Avenue
City: St. Charles **State:** MN **Zip:** 55972
Phone: 507-932-4732 **Fax:** 507-932-3118
Plant Manager: Brian Orth
SIC: 2048 **NAICS:** 345314
Business Description: Feed, grain and fertilizer blending
Employs: 7 **Est:** 1972
Sales: under \$500,000 **Distr.:** Regional

Company Name: Progressive Tool & Manufacturing
Address: 290 5th Street NE
City: Pine Island **State:** MN **Zip:** 55963
Phone: 507-356-8345 **Fax:** 507-356-4559
Pres: Richard Zwart
SIC: 3469, 3444, 3089, 3599
Business Description: Metal stampings, sheet metal
fabrication, plastic injection molding
Employs: 40 **Est:** 1970
Sales: \$5-\$10 million **Distr.:** Int'l

Company Name: Pro Line Drag Chasis, Inc.
Address: 8406 75th Street NW
City: Pine Island **State:** MN **Zip:** 55963
Phone: 507-288-5185
President: John Wheelock **SIC:** 3711
Business Description: Snowmobile Drag Chasis
Employs: 1 **Est:** 1991 **Distr.:** Int'l
Website: www.prolineperformance.com

Company Name: Prosthetic Laboratories of Rochester
Address: 121 23rd Avenue SW
City: Rochester **State:** MN **Zip:** 55902
Phone: 507-281-5250 **Fax:** 507-288-6928
V-P Opers: Steve Amundson
SIC: 3842 **Employs:** 40 **Est:** 1984
Business Description: Prosthetics and orthotics
Sales: \$1-5 million **Distr.:** Local
Website: www.plor.net

Company Name: R & B Contract Manufacturing, Inc.
Address: 4703 County Road Road 107 NE
City: Eyota **State:** MN **Zip:** 55934
Phone: 507-876-2179 **Fax:** 507-876-2171
CEO: Daniel Knak **SIC:** 3672 **NAICS:** 334412
Business Description: Printed circuit board assembly, electrical & mechanical sub-assemblies & industrial control panel shop
Employs: 7 **Estab:** 1994
Sales: \$500,000-\$1 million **Distr:** National
Website: www.ranbcontractmfg.com

Company Name: R & B Custom Workbenches
Address: 201 12th Avenue NW
City: Kasson **State:** MN **Zip:** 55944
Phone: 507-634-7557
Owner: Rick Jorgenson **SIC:** 2599
Business Description: Industrial Workbenches
Employs: 1 **Est:** 1994
Sales: Under \$500,000 **Distr.:** Local Sole Ownership
Website: www.rbcustomworkbenches.com

Company Name: RDM of Minnesota, Inc.
Address: 703 1st Avenue SE
City: Dodge Center **State:** MN **Zip:** 55927
Phone: 507-374-2670 **Fax:** 507-633-2886
Pres: Dennis Ross
SIC: 3499 **NAICS:** 332710
Business Description: Sheet metal fabrication & machining job shop
Employs: 95 **Estab:** 1974
Sales: \$10-\$25 million **Distr:** Int'l
Website: www.rdmofmn.com

Company Name: R & M Steel
Address: 61154 190th Avenue
City: Dodge Center **State:** MN **Zip:** 55927
Phone: 507-374-2524 **Fax:** 507-374-2524
Owner: Ronnie Papenfus **SIC:** 5051
Business Description: Structural steel fabrication
Employs: 1 **Estab:** 1995
Sales: under \$500,000 **Distr:** Local

Company Name: Ready-Mix Concrete Co., LLC
Address: 209 7th Street SW
City: Dover **State:** MN **Zip:** 55929
Phone: 507-932-4020 **Fax:** 507-289-9006
GM: Scott Ferguson
SIC: 3273 **NAICS:** 327320
Business Description: Ready-mix concrete
Employs: 6 **Estab:** 1958
Sales: \$1-2.5 million **Distr:** Local
Limited Liability Company

Company Name: Ready-Mix Concrete Co.
Address: 4010 19th Street NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-289-4022 **Fax:** 507-289-9006
Plant Manager: Ken Edelbach
SIC: 3273 **NAICS:** 327320 **Sales:** under \$500,000
Business Description: Ready-mix concrete
Employs: 30 **Est:** 1946 **Distr.:** Local

Company Name: Ready Mix Concrete of Stewartville
Address: 1000 North Main Street
City: Stewartville **State:** MN **Zip:** 55976
Phone: 507-533-8809 **Fax:** 507-289-9006
President: Brandon McNeill
SIC: 3273 **NAICS:** 327320
Business Description: Ready-mix concrete
Employs: 6 **Estab:** 1950
Sales: \$1-\$2.5 million **Distr:** Local

Company Name: R Four Meats
Address: 24 2nd Street SW
City: Chatfield **State:** MN **Zip:** 55923
Phone: 507-867-4180 **Fax:** 507-867-9219
Ptnrs: Maraget Reiner, Jeffrey & Connie Remme
SIC: 2011 **NAICS:** 311611
Business Description: Sausage & meat processing & packaging, retail counter, venison packaging
Employs: 5 **Estab:** 1963
Sales: under \$500,000 **Distr:** Regional

Company Name: Reichel Foods, LLC
Address: 3706 Enterprise Dr. SW
City: Rochester **State:** MN **Zip:** 55902
Phone: 507-289-7264 **Fax:** 507-289-6552
Pres: Craig Reichel
SIC: 2011, 2022 **NAICS:** 311611
Business Description: Refrigerated lunch & snack kits
Employs: 100 **Est:** 1997 **Distr.:** National
Website: www.reichelfoods.com

Company Name: Reloading Specialties, Inc.
Address: 52901 265th Avenue
City: Pine Island **State:** MN **Zip:** 55963
Phone: 507-356-8500 **Fax:** 507-356-8800
Pres: John Samuelson
SIC: 3482 **NAICS:** 332992
Business Description: Ammunition reloading supplies
Employs: 15 **Est:** 1987
Sales: under \$500,000 **Distr.:** Int'l
Privately Owned Corporation

Company Name: Ricoh Americas Corp.
Address: 2660 Superior Drive NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-288-7284 **Fax:** 507-288-7705
General Mgr: Steve Bergeson
Business Description: Canoes
Employs: 25 **Est:** 1978 **SIC:** 5044 **Distr.:** Local
Website: www.ikon.com

Company Name: River Ridge Custom Canoes, LLC
Address: 5865 River Ridge Court NE
City: Rochester **State:** MN **Zip:** 55906
Phone: 507-288-2750 **Fax:** 507-280-0029
Office Mgr: Bill Plantan, Jr.
Business Description: Canoes
Employs: 2 **Est:** 1997 **SIC:** 3732
Sales: under \$500,000 **Distr.:** National
Website: www.riverridgecustomcanoes.com

Company Name: Rochester Brick
Address: 3705 Enterprise Drive SW
City: Rochester **State:** MN **Zip:** 55902
Phone: 507-252-1129 **Fax:** 507-252-1131
Manager: Gene Schmidt
SIC: 5032 **Employs:** 50 **Est:** 1991
Business Description: Distributor of bricks, stones, mortars **Distrib.:** Regional
Website: www.rochesterbrick.com

Company Name: Rochester Cheese, LLC.
Address: 4219 Hwy 14 West
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-288-6678 **Fax:** 507-288-6175
Cont: Sherry Hinkle
SIC: 2022 **NAICS:** 311513
Employs: 10 **Est:** 1975
Sales: \$100 million **Distr.:** National
Website: www.rochestercheese.com

Company Name: Rochester Concrete Products, LLC
Address: 7200 Hwy 63 North
City: Rochester **State:** MN **Zip:** 55906
Phone: 507-288-8850 **Fax:** 507-288-3810
President: Chris Price
SIC: 3272 **Employs:** 30 **Est:** 1990
Sales: \$1-5 million **Distr.:** National
Website: www.glsindustries.net

Company Name: Rochester Lapidary Jewelers
Address: 3745 N. Broadway
City: Rochester **State:** MN **Zip:** 55903
Phone: 507-282-0447 **Fax:** 507-282-1116
Owner: Donald Kirckof
SIC: 3911; 3915 **NAICS:** 339911
Business Description: Precious metal jewelry
Employs: 10 **Est:** 1954
Sales: \$2.5-5 million **Distr.:** Local
Website: www.rochesterlapidaryjewelers.com

Company Name: Rochester Meat Company
Address: 1825 7th Street NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-529-4700 **Fax:** 507-289-1864
GM: Dave Lee
SIC: 2013 **Distr.:** National
Business Description: meat processing
Employs: 240 **Sales:** \$50-100 million
Website: www.rochestermeat.com

Company Name: Rochester Precision Machine, Inc.
Address: 1016 Chester Avenue SE
City: Rochester **State:** MN **Zip:** 55903
Phone: 507-289-7381 **Fax:** 507-289-7490
GM: Steve Havlik
SIC: 3599 **NAICS:** 332710
Business Description: General machining job shops
Employs: 20 **Est:** 1997
Sales: \$2.5 million **Distr.:** Regional
Website: www.rochcnc.com

Company Name: Rochester Sand & Gravel
Address: 4105 East River Road NE
City: Rochester **State:** MN **Zip:** 55906
Phone: 507-288-7447 **Fax:** 507-252-3477
HR Manager: Beth Peterson
SIC: 2951 **NAICS:** 324121
Business Description: Asphalt paving compounds
Employs: 100 **Est:** 1947
Sales: \$10 million **Distr.:** Regional
privately owned corporation
Website: www.rochsg.com

Company Name: Rochester Sign Service
Address: 3205 East River Road NE
City: Rochester **State:** MN **Zip:** 55906
Phone: 507-287-6500 **Fax:** 507-287-8668
President: Gary Simonson
SIC: 3993 **NAICS:** 339950 **Estab:** 1987
Business Description: Vinyl interior & exterior signs
Employs: 7 **Sales:** under \$500,000 **Distr:** Local
Privately owned corporation

Company Name: Rochester Tool & Cutter Grinder, Inc.
Address: 23803 650th Street
City: Kasson **State:** MN **Zip:** 55944
Phone: 507-634-7184 **Fax:** 507-634-7117
General Mgr: Jack Phelps
SIC: 3599 **Estab:** 1961
Business Description: Tool sharpening & fabrication
Employs: 6 **Sales:** under \$500,000 **Distr:** Regional
Privately owned corporation

Company Name: Rochester Tool & Die, Inc.
Address: 2024 15th Street NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-285-3355 **Fax:** 285-3354
Pres: Verdon Seegmiller **SIC:** 3544
NAICS: 333514 **Estab:** 1994
Business Description: Tool & die job shop
Employs: 6 **Sales:** under \$500,000 **Distr:** Regional

Company Name: Rochester Visitor Publishing & Printing
Address: 101 16th St. NE
City: Rochester **State:** MN **Zip:** 55906
Phone: 507-288-0451 **Fax:** 507-288-3065
Owner: Doug Solinger **SIC:** 2721 **NAICS:** 323119
Business Description: Magazine Publishing & Printing
Employs: 3 **Sales:** under \$500,000
Estab: 1944 **Distr:** Local

Company Name: Rochester Welding, Inc.
Address: 4505 Hwy 63 North
City: Rochester **State:** MN **Zip:** 55906
Phone: 507-289-4189 **Fax:** 507-292-8756
Owner: John Adams **SIC:** 3599 **NAICS:** 332710
Business Description: Metal Fab. & Welding Job Shop
Employs: 6 **Sales:** under \$500,000 **Distr:** National
Privately owned corporation

Company Name: Rock-Tenn
Address: 4165 Highway 14 West
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-288-2305 **Fax:** 507-288-9281
Plant Mgr: Wes Wilcox **SIC:** 2653 **NAICS:** 322211
Business Description: Corrugated boxes and pallets
Employs: 22 **Estab:** 1972 **Sales:** \$10 million
Privately owned corporation **Distrib:** Regional
Website: www.rocktenn.com

Company Name: St. Charles Press
Address: 924 Whitewater Avenue
City: St. Charles **State:** MN **Zip:** 55972
Phone: 507-932-3663 **Fax:** 507-932-5537
Pres: Dan Stumpf
SIC: 2711, 2791 **NAICS:** 323122
Business Description: newspaper publishing
Employs: 3 **Sales:** under \$500,000
Distr: Local Private owned corporation

Company Name: Schad-Tracy Signs, Inc.
Address: 325 Minnesota Ave., P.O. Box 357
City: Oronoco **State:** MN **Zip:** 55960
Phone: 507-367-2631 **Fax:** 507-367-2633
Pres: Brad Tracy **SIC:** 3993
Business Description: Interior and exterior signs
Employs: 25 **Etab:** 1978 **Sales:** \$3-4 million
Distr: National privately owned sub-S corporation
Website: www.schadtracy.com

Company Name: Scharf Auto Supply
Address: 620 1st Avenue SW
City: Rochester **State:** MN **Zip:** 55902
Phone: 507-289-3396 **Fax:** 507-289-6553
Pres: Rick Mattson **SIC:** 5013, 5198
Business Description: Wholesaler of automotive parts
Employs: 20 **Etab:** 1934 **Sales:** \$1-2.5 million
Distr: Regional

Company Name: Schmidt, Inc.
Div. of Taylor Corporation - Mankato, MN
Address: 1101 Frontage Road NW
City: Byron **State:** MN **Zip:** 55920
Phone: 507-775-6400 **Fax:** 507-775-6655
Pres: Joe Ferguson **SIC:** 2759 **NAICS:** 323100
Business Description: Direct response printing, mailing,
& eBusiness Solutions **Distr:** Int'l
Employs: 350 **Etab:** 1974 **Sales:** \$40 million

Company Name: Schott Distributing Co., Inc.
Address: 6735 Highway 14 East
City: Rochester **State:** MN **Zip:** 55904
Phone: 507-289-3555 **Fax:** 507-289-8479
Operations & Sales Mgr: Chris Schott
SIC: 5181 **Business Description:** Beer Distributor
Employs: 63 **Etab:** 1955 **Distr:** Local
Website: www.winonaradio.com
Privately owned corporation

Company Name: Schwickert's Tecta America Corp.
Address: 204 Schumann Drive NW
City: Stewartville **State:** MN **Zip:** 55976
Phone: 507-281-0611 **Fax:** 507-281-4209
Branch Mgr: Kerk Johnson **SIC:** 3499
Business Description: Commercial & residential roofing
Employs: 25 **Distr:** Local **Etab:** 1906
Website: www.schwickerts.com

Company Name: Seneca Foods Corp.
Address: 1217 3rd Ave. SE
City: Rochester **State:** MN **Zip:** 55904
Phone: 507-280-4500 **Fax:** 507-280-4542
Plant Manager: Dave Elstrand
SIC: 2038 **NAICS:** 311412
Business Description: Canned & Frozen vegetables
Etab: 1948 **Employs:** 635 **Sales:** \$50-100 million
Distr: Int'l **Publicly owned corporation**
Website: www.senecafoods.com

Company Name: Shoot & Save Sports
Address: 106 16th Street SW
City: Rochester **State:** MN **Zip:** 55902
Phone: 507-285-9593 **Fax:** 507-285-0632
Owner & GM: Bob Frerker
SIC: 2396, 2395 **NAICS:** 33950
Business Description: Screen printing & embroidery
Employs: 8 **Etab:** 1983
Sales: under \$500,000 **Distr:** Local
Sole Ownership

Company Name: Sign Here, Inc.
Address: 3717 Commercial Drive SW
City: Rochester **State:** MN **Zip:** 55902
Phone: 507-281-0122 **Fax:** 507-286-9034
President: Jodi Babcock
SIC: 3993 **NAICS:** 322222
Business Description: Signs, banners, decals, logo
design, vehicle graphics, screenprinting
Employs: 4 **Etab:** 1983
Sales: \$500,000 - \$1 million **Distr:** Local
Website: www.signhererochester.com
Privately owned corporation

Company Name: Southern Minnesota Machinery Sales
Address: 210 South Street
City: Dodge Center **State:** MN **Zip:** 55927
Phone: 507-374-6346 **Fax:** 507-374-6824
Pres: J. J. Francis **SIC:** 3599, 3444 **NAICS:** 333111
Business Description: Sheet metal fabrication and re-
built industrial equipment
Employs: 12 **Distr:** National **Etab:** 1972
Privately owned corporation **Sales:** \$3-\$5 million
Website: www.sominn.com

Company Name: Springboard Development Co.
Address: 3269 19th Street NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 888-603-0308
Pres: Thomas Christopherson **SIC:** 2752
Business Description: Digital offset printing of promotional buttons
Employs: 55 **Distr:** National **Estab.** 2003
Privately owned corporation **Sales:** \$5-\$10 million
Website: www.affordablebuttons.com

Company Name: Stamps By Judith, Inc.
Address: 11 County Road 11 NW
City: Pine Island **State:** MN **Zip:** 55963
Phone: 507-356-8828 **Fax:** 507-356-2265
President: Larry Kleinschmidt
SIC: 3953 **NAICS:** 339943
Business Description: Rubber Stamps **Estab:** 1991
Employs: 20 **Sales:** \$1-2.5 million **Distr:** National
Website: www.stampsbyjudith.com
Privately owned corporation

Company Name: Strongwell, Chatfield Division
Address: 1610 Hwy 52 South
City: Chatfield **State:** MN **Zip:** 55923
Phone: 507-867-3479 **Fax:** 507-867-4031
Plant Mgr: Mike Jaszewski
SIC: 3089 **ISO Rating:** 9001: 2000
Business Description: Pultruded fiberglass products; Brand name-Duradek; Duragrid; Duragrate
Employs: 200 **Estab:** 1972
Sales: \$10-25 million **Distr:** National
Privately owned corporation
Website: www.strongwell.com

Company Name: Stussy Construction, Inc.
Address: 61906 240th Avenue
City: Mantorville **State:** MN **Zip:** 55955
Phone: 507-635-2421 **Fax:** 507-635-5484
Pres: James Paulson
SIC: 3281 **NAICS:** 337991 **Distrib:** Local
Business Description: Crushed rock & gravel
Employs: 7 **Sales:** under \$500,000
Privately owned corporation

Company Name: Sun Control Products, Inc.
Address: 1908 2nd Street SW
City: Rochester **State:** MN **Zip:** 55902
Phone: 507-282-2778 **Fax:** 507-282-2377
Pres: Kim Klampe
Employs: 3 **SIC:** 2591 **NAICS:** 337920
Business Description: Window Shades
Sales: \$250,000-\$500,000 **Estab:** 1949

Company Name: Superior Screeners, Inc.
Address: 25 9 1/2 Street SE
City: Rochester **State:** MN **Zip:** 55904
Phone: 507-282-4124 **Fax:** 507-282-9625
Pres: Paul Bandrup
SIC: 2396 **NAICS:** 323113
Business Description: Screenprinting & embroidery
Employs: 10 **Estab:** 1983
Sales: \$1 million **Distrib:** National
Privately owned corporation

Company Name: Tea's Design, Inc.
Address: 1177 Chester Avenue SE
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-289-0494 **Fax:** 507-289-7711
Pres: Tom Ashton
SIC: 3714, 3251
Business Description: Aftermarket automobile seats
Employs: 2 **Estab:** 1983
Sales: Under \$500,000 **Distr:** National

Company Name: TEC Industrial, Inc.
Address: 1711 3rd Ave. SE
City: Rochester **State:** MN **Zip:** 55904
Phone: 507-288-9133 **Fax:** 507-287-1004
Pres: Robert Perry
SIC: 3535; 3562 **NAICS:** 333922
Business Description: screw conveyor parts
Employs: 20 **Estab:** 1967
Sales: \$1-5 million **Distr:** Local
Publicly owned corporation
Website: www.tecindustrialinc.com

Company Name: Theis Printing & Office Supplies
Address: 59 West 5th Street
City: Zumbrota **State:** MN **Zip:** 55992
Phone: 507-732-7547 **Fax:** 507-452-3886
Office Mgr: Cathy Theis **SIC:** 2759 **NAICS:** 323100
Business Description: commercial printing
Employs: 4 **Estab:** 1974
Sales: under \$500,000 **Distr:** Regional
Privately owned corporation

Company Name: Thomas Tool & Supply, Inc.
Address: 945 37th Avenue NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-281-3786 **Fax:** 507-281-3879
GM: Ryan Wegner **SIC:** 5072
Business Description: distributor of hand & power tools
Employs: 4 **Estab:** 1985
Sales: under \$500,000 **Distrib:** Local
Website: www.thomas-tool.com

Company Name: TK Industries, Inc.
Address: 4625 West River Road NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-281-5744
President: Larry Stevens
SIC: 3086 **NAICS:** 326160
Business Description: Beverage holders and multi purpose ice wraps
Employs: 3 **Estab.:** 1990
Sales: under \$500,000 **Distr:** National
Website: www.penguinline.com

Company Name: Timm's Auto, Inc.
Address: 936 West 12th Street
City: St. Charles **State:** MN **Zip:** 55972
Phone: 507-932-4464 **Fax:** 507-932-0217
President: Timm Pasche **SIC:** 5015
Business Description: Wholesaler of used automotive parts
Employs: 20 **Estab.:** 1985
Sales: under \$500,000 **Distr:** National
Website: www.timmsautosalvage.com

Company Name: Tonna Mechanical, Inc.
Address: 2411 7th Street NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-280-1908 **Estab:** 1976
President: Steve Murphy **SIC:** 3444
Business Description: Sheet metal fabrication
Employs: 50 **Sales:** \$5-7 million **Distr:** Local

Company Name: Top Shop of Rochester, Inc.
Address: 235 Woodlake Drive SE
City: Rochester **State:** MN **Zip:** 55904
Phone: 507-282-9129 **Fax:** 507-282-3740
President: Wayne Owen **SIC:** 3281
Business Description: custom stone, laminate & solid surface countertops
Employs: 16 **Estab:** 2006
Sales: \$1-2.5 million **Distr:** Local

Company Name: Touche Rubber Stamps
Address: 1927 16 1/2 Street NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-288-2317 **Fax:** 507-286-1428
President: Susan Tollers
SIC: 3953 **NAICS:** 339943
Business Description: Rubber Stamps
Employs: 3 **Estab:** 1991
Sales: under \$100,000 **Distr:** Nat'l

Company Name: Traditional Wood Builders, Inc.
Address: 508 9th Avenue
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-288-3175 **Fax:** 507-288-0186
Pres: Jamie Swenson
SIC: 2434 **NAICS:** 337110
Business Description: Kitchen cabinets & plastic laminate countertops
Employs: 7 **Estab:** 1982 **Sales:** \$500,000 - \$1 million
Distr: Regional Privately owned corporation
Website: www.traditionalwoodbuilders.com

Company Name: Tri-Star Manufacturing, Inc.
Address: 201 8th Avenue SE
City: Kasson **State:** MN **Zip:** 55944
Phone: 507-634-7835 **Fax:** 507-634-4485
Pres: Patrick Cummings
SIC: 3599 **NAICS:** 332710
Business Description: Precision CNC machining job shop
Employs: 15 **Estab:** 1993
Sales: \$2-5 million **Distr:** National
Privately owned sub-S corp.
Website: www.tri-starmfginc.com

Company Name: Tuohy Furniture Corp.
Address: 42 Street Albans Place
City: Chatfield **State:** MN **Zip:** 55923
Phone: 507-867-4280 **Fax:** 507-867-4303
President: Dan Tuohy
SIC: 2521; 2522 **NAICS:** 337211
Business Description: Office Furniture
Employs: 150 **Estab:** 1952
Sales: \$25 million **Distr:** Nat'l Privately owned corp.
Website: www.tuohyfurniture.com

Company Name: Twin Valley Ag Service Assn.
Address: 23142 Highway 74
City: St. Charles **State:** MN **Zip:** 55972
Phone: 507-932-4830 **Fax:** 507-932-4845
Pres: Jason Frineck **SIC:** 5191 **NAICS:** 311119
Business Description: Animal feed; Brand name Land O' Lakes; Golden Sun wholesaler
Employs: 15 **Estab:** 1972 **Sales:** \$1-\$5 million
Distr: Local Privately owned corporation

Company Name: Ultimate Wood Design, Inc.
Address: 2130 South Broadway
City: Rochester **State:** MN **Zip:** 55904
Phone: 507-281-4843 **Fax:** 507-282-4005
Pres: Karim Esmailzadeh **SIC:** 2499 **NAICS:** 321999
Business Description: Wood Products
Employs: 10 **Estab:** 1997
Sales: \$500,000-\$1 million **Distr:** National
Website: www.ultimatewood.com

Company Name: Ultimate Surfaces, Inc.
Address: 1233 Eastgate Dr. SE
City: Rochester **State:** MN **Zip:** 55904
Phone: 507-285-6550 **Fax:** 507-285-5645
Manager: Tony Heintz
Employs: 8 **Etab:** 1989 **SIC:** 2542 **NAICS:** 327991
Business Description: Solid surface and granite
countertops
Distribution: Regional **Sales:** \$1million - \$2.5 million
Website: www.pinske-edge.com
Privately owned corporation

Company Name: Viking Electric Supply, Inc.
Address: 1440 Industrial Drive NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-281-2232 **Fax:** 507-280-7700
GM: Jay Otterson **SIC:** 5063
Business Description: Distributor of Electrical Supplies
Employs: 25 **Distrib:** Local **Etab:** 1995
Website: www.vikingelectric.com Privately owned corp

Company Name: Vision Solutions, Inc.
Address: 3535 40th Avenue NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-252-3440 **Fax:** 507-529-2160
GM: Craig Johnson **SIC:** 7372
Business Description: Infrastructure Software Develop.
Employs: 50 **Distrib:** Int'l **Etab:** 1995
Website: www.visionsolutions.com
Sales: \$11-\$25 million Privately owned corporation

Company Name: Walcro, Inc.
Address: 1728 3rd Avenue SE, Suite 100
City: Rochester **State:** MN **Zip:** 55904
Phone: 507-281-1777 **Fax:** 507-281-0901
Br. Mgr. Scott Dordy **SIC:** 5023; 5033
Business Description: Distributor of floor coverings
Employs: 4 **Etab:** 2003 **Distrib:** National
Website: www.walcro.com Privately owned corporation

Company Name: Water Filters Direct, LLC
Address: 560 22nd Street
City: Zumbrota **State:** MN **Zip:** 55992
Phone: 612-326-4901
Acct Mgr: Sarah Lindahl **SIC:** 5074
Business Description: distributors of water filters
Employs: 9 **Distrib:** Int'l
Website: www.waterfilters.net

Company Name: Waters Medical Systems
Address: 2112 15th Street NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-288-7777 **Fax:** 507-252-3700
Br. Mgr. Robert Warren **SIC:** 3841
Business Description: whole blood oximeters for
cardiology & surgery applications
Employs: 15 **Distrib:** International
Website: www.wtrs.com Privately owned corporation

Company Name: Weber & Judd Co.
Address: 1350 6th Street NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-289-6368 **Fax:** 507-536-4429
President: Chris McDonough
SIC: 3841 **Distrib.:** National
Business Description: Medical equip
including catheters
Employs: 70 **Sales:** \$10-\$25 million
Website: www.weberjudd.com

Company Name: Wieser Precast Steps, Inc.
Address: 946 Hwy 63 SE
City: Stewartville **State:** MN **Zip:** 55976
Phone: 507-533-9304 **Fax:** 507-533-6571
GM: Greg Verthein
SIC: 3272 **NAICS:** 327390
Business Description: Concrete burial vaults, septic
tanks and steps; Brand name-Doric Vaults
Employs: 10 **Etab:** 1980
Sales: \$1 million - \$2.5 million **Distr:** Regional

Company Name: Women Communications, LLC
Address: P.O. Box 5986
City: Rochester **State:** MN **Zip:** 55993
Phone: 507-529-5385
Co-Publishers: Doug Solinger & Jorrie Johnson
SIC: 2721 **NAICS:** 337110 **Employs:** 1
Business Description: Wooden kitchen cabinets
Sales: \$500,000 - \$1 million **Distr:** Local

Company Name: Wonderful Woods
Address: 485 East 3rd Street
City: Zumbrota **State:** MN **Zip:** 55992
Phone: 507-732-5340
Owner: James Lindhart
SIC: 2431 **NAICS:** 337110 **Employs:** 1
Business Description: Wooden kitchen cabinets
Sales: under \$500,000 **Distr:** Local

Company Name: Woods Metal Mfg., Inc
Address: Hwy 63 North
City: Stewartville **State:** MN **Zip:** 55976
Phone: 507-533-4206 **Fax:** 507-533-4207
Pres: Thomas L. Woods, Jr.
SIC: 3444, 3714 **NAICS:** 336399
Business Description: Aluminum truck accessories
Employs: 4 **Estab:** 1976
Sales: \$1 million **Distr:** National

Company Name: Woodruff Co.
Address: 1524 3rd Avenue SE
City: Rochester **State:** MN **Zip:** 55904
Phone: 507-285-2500 **Fax:** 507-285-9819
Pres: Jim Woodruff **SIC:** 5075, 5074
Business Description: Wholesaler of HVAC equipment
Employs: 35 **Estab:** 1947 **Distr:** Regional

Company Name: Wrought Iron Handicrafts, Inc.
Address: 3950 10th Avenue NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-289-0836 **Fax:** 507-289-5800
Pres: Scott Thamert **SIC:** 5051, 5084
Business Description: Distributor of metals, metal bending tools & stampings
Employs: 2 **Estab:** 1973 **Sales:** Under \$500,000
Website: www.metalcraftusa.com

Company Name: Ye Olde Butcher Shoppe
Address: 902 7th St. NW
City: Rochester **State:** MN **Zip:** 55901
Phone: 507-282-5908 **Fax:** 507-282-8121
Owner: Terry Timm
SIC: 2011 **NAICS:** 311611
Business Description: Meat processing & packaging
Employs: 20 **Estab:** 1974
Sales: \$2.6-5 million **Distr:** Local
Website: www.yeoldebutchershoppe.com
Privately owned corporation

Company Name: Zumbrota Bearing & Gear, Inc.
Address: 622 West First Street
City: Zumbrota **State:** MN **Zip:** 55992
Phone: 507-732-7994 **Fax:** 507-732-5432
Owner: Mark Mangan
SIC: 3714
Business Description: Transfer cases, manual & rebuilt automotive transmissions
Employs: 24 **Estab:** 1989
Website: www.zbag.com
Sales: \$6 million **Distr:** National
Privately owned corporation

Standard Industrial Classification (SIC) Code Section

Manufacturing SIC Codes

<u>Group</u>	<u>Description</u>
20	Food and Kindred Products
22	Textile Mill Products
23	Apparel/Finished Products from Fabrics
24	Lumber Wood Products
25	Furniture and Fixtures
26	Paper and Allied Products
27	Printing, Publishing, and Allied Products
28	Chemicals and Allied Products
29	Petroleum Refining
30	Rubber and Misc. Plastic Products
31	Leather and Leather Products
32	Stone, Clay, Glass, and Concrete Products
34	Fabricated Metal Products
35	Industrial/Commercial Machinery
36	Electronic and Electronic Equipment/Computers
37	Transportation Equipment
38	Measuring, Analyzing and Controlling Instruments, Photographic, Medical and Optical Goods
39	Miscellaneous Manufacturing Industries

North American Industry Classification System

Manufacturing NAICS Codes

<u>Subsector</u>	
311	Food Manufacturing
312	Beverage and Tobacco Product Manufacturing
313	Textile Mills
314	Textile Product Mills
315	Apparel Manufacturing
316	Leather and Allied Product Manufacturing
321	Wood Product Manufacturing
322	Paper Manufacturing
323	Printing and Related Support Activities
324	Petroleum and Coal Products Manufacturing
325	Chemical Manufacturing
326	Plastics and Rubber Products Manufacturing
327	Nonmetallic Mineral Product Manufacturing
331	Primary Metal Manufacturing
332	Fabricated Metal Product Manufacturing
333	Machinery Manufacturing
334	Computer Electronic Product Manufacturing
335	Electrical Equipment, Appliance, and Component Manufacturing
336	Transportation Equipment Manufacturing
337	Furniture and Related Product Manufacturing
339	Miscellaneous Manufacturing

<u>Company Description and NAICS, SIC Code</u>	<u>Company Name</u>	<u>Contact</u>	<u>Phone</u>
Wholesaler of building materials (SIC: 5031, 5033)	ABC Supply Co., Inc.	Tony Tompkins	(507) 367-2211
Vinyl lettering, advertising, signs (SIC: 3993, NAICS: 339950)	Abel Signs, Inc.	Chris Abel	(507) 634-4060
Medical kits, signs, decals, banner & flag assemblies (SIC: 2399, NAICS: 334419)	Ability Building Center	Steve Hill	(507) 281-6262
Industrial Prototypes (SIC:3543; NAICS: 332997)	ACER, Inc.	Steve Aylsworth	(507) 288-9506
General Machining (SIC: 3544; NAICS: 314999)	Active Tool & Die, Inc.	Brent Ihrke	(507) 932-3363
Embroidery (SIC: 2395, NAICS: 333514)	Adler's Sporting Goods	Rod Toomey	(507) 288-9506
Fiberglass aircraft components (SIC: 3728)	Aero Strategies Unlimited	Edward Reicher	(507) 635-5976
Livestock Feed (SIC: 2048)	Ag Specialists	Jeff Taylor	(507) 932-4800
Wholesaler of Hardwood Flooring (SIC: 5023, 5031)	A to Z Wood Flooring	Darren Flicek	(507) 280-8898
Feed grain & fertilizer blending (SIC: 5169, 5085)	Airgas North Central, Inc.	Rick Jackson	(507) 374-6992
Agricultural fertilizer and livestock feed (SIC: 5291)	All-American Co-op Stewartville	Glenn Lutteke	(507) 533-4222
Distributor of durable medical equipment (SIC: 5047)	American Homepatient, Inc.	Jeff Trottman	(507) 281-4884
Cemetery memorials, public monuments, granite signs and stone products (SIC:3281; NAICS: 327991)	Anderson's Memorials, Inc.	Jeff Anderson	(507) 282-7502
Distributor of wheelchairs (SIC: 5047)	Anderson's Wheelchair & Therapeutic Supply, Inc.	Jay Anderson	(507) 288-0113
Engraving (SIC: 3479)	Artistic Engraving	Twanna Buske	(507) 288-0113
Wholesale hardwood flooring (SIC: 5023)	Ashdown, Inc.	Kelly Rud	(507) 634-3143
Block cheese, ice cream mix and whey powder (SIC: 2022, NAICS: 311511)	Associated Milk Producers	Jim Kleva	(507) 282-7401

<u>Company Description and NAICS, SIC Code</u>	<u>Company Name</u>	<u>Contact</u>	<u>Phone</u>
Automotive repair manual publishing (SIC: 2731 NAICS: 323122)	Autodata Publications	Rich Gunderson	(507) 285-4803
General machining shop (SIC: 3599, NAICS: 336399)	Auto Value, Inc.	Clarence Koblitz	(507) 289-3941
Thin film optical coatings (SIC: 3479, NAICS: 332812)	Azotic Coating Technology, Inc.	Ronald Kearnes	(507) 280-6763
Urological catheters (SIC: 3841, NAICS: 339112)	Bard Medical Rochester	Mark Thorburn	(507) 533-9600
Screenprinting (SIC: 2396, NAICS: 323113)	Barry Screen Print Co.	Denny Barry	(507) 288-4687
Precision electromechanical & electronic assemblies (SIC:3699; NAICS: 334412)	Benchmark Electronics	Jim Streiff	(507) 535-4000
Jewelry (SIC: 3915, 3911, NAICS: 339911)	Bernie's Lapidary Supply	Karla Dixon	(507) 282-3233
Embroidery (SIC: 2395, 2396, NAICS: 323113)	Blazing Needles	Kim Sallet	(507) 536-7969
General & CNC (SIC: 3594, NAICS: 332710)	Bowman Tool & Machining	William Bowman	(507) 286-1400
Commercial Printing (SIC: 2759; NAICS: 323100)	B & P Printing	Bruce Sullivan	(507) 365-8054
Sand & gravel mining & processing (SIC: 2759)	Braaten Sand & Gravel	Robert Braaten	(507) 775-6657
Structural steel & architectural metal work (SIC:3441, 3449, 3446; NAICS: 332312)	Briese Iron Works, Inc.	John Briese	(507) 288-3499
Sheet metal fabrication (SIC: 3444, NAICS: 332322)	Brogan Heating & Air Conditioning	Tom Brogan	(507) 289-0124
Beef & pork processing (SIC: 2011)	Burt's Meat & Poultry, LLC	Merlin Burt	(507) 545-9904
Wholesaler of office furniture (SIC: 5021, 5112, 5044)	Buycomputernow, Inc.	Robert Herman	(507) 281-6899

<u>Company Description and NAICS, SIC Code</u>	<u>Company Name</u>	<u>Contact</u>	<u>Phone</u>
Truck boxes, trailers & loader forks SIC: 3715, NAICS: 336212)	CF Welding & Mfg., Inc.	Craig Ferguson	(507) 932-5683
Newspaper publishing (SIC: 2711, NAICS: 323122)	Chatfield News	Pam Bluhm	(507) 867-3870
Doll house & model railroad electrical wiring & lighting components (SIC: 3648)	Cir-Kit Concepts, Inc.	Vern Skare	(507) 288-0860
Fire protection equipment, trucks & industrial safety supplies (SIC: 3559, NAICS: 334290)	Clarey's Safety Equipment	Jay Clarey	(507) 289-6749
Granite, marble, natural stone countertops, fireplaces, baths (SIC: 3281, NAICS: 327991)	Clemente Marble & Granite	Michael Welch	(507) 289-0001
Neurosurgical equipment (SIC: 3841; 3842, NAICS: 339113)	Compass International, Inc.	Jon Rousu	(507) 281-2143
Laser Engraving (SIC: 3599, 3479)	Comptech-EDM	Carlton Johnson	(507) 254-0845
Precast concrete products (SIC: 3272)	Concast, Inc.	Art Ojala	(507) 732-4095
Sheet metal enclosures, cabinets & vehicle cabs; (SIC: 3444, 2522 NAICS: 337214)	Crenlo, Inc.	Dave Kilburn	(507) 289-3371
Distributor of electrical supplies (SIC: 5063)	Crescent Electric Supply	Kevin Neisen	(507) 289-0421
Awnings, boat covers, tarps SIC: 2394, NAICS: 332710	Custom Canvas Plus of Rochester	Dean Van Riper	(507) 282-5525
Spiral Stairs (SIC: 3446, NAICS: 332323)	Custom Iron, Inc.	Terry Driscoll	(507) 732-7699
Cheese & dried dairy prod. (SIC: 2022; NAICS: 311511)	Dairy Farmers of America	Lucy Schwartz(	507) 732-5124
Vinyl Signs (SIC: 3993, 3089)	Dakota Sign & Painting	Curtis Knight	(507) 951-1095
Bakery Products (SIC: 2051, 2099, NAICS: 311812)	Daube's Bakery, Inc.	Cynthia Daube	(507) 289-3095

<u>Company Description and NAICS, SIC Code</u>	<u>Company Name</u>	<u>Contact</u>	<u>Phone</u>
Commercial Printing (SIC: 2759, 2789, NAICS: 323119)	Davies Printing Co.	Thomas Davies	(507) 288-9297
Customs Cabinets (SIC: 2511, NAICS: 337110)	DeCook Cabinets	Derek & David DeCook	(507) 533-4301
Vinyl graphics, signs & banners	Design Concepts Co.	Ronald Geist	(507) 251-6238
Concrete truck & mixers (SIC: 3531, 3412; NAICS: 332439)	Dickie Equipment Co.	David Dickie	(507) 374-2596
Fishing Rods (SIC: 3949; NAICS: 339920)	DLF Custom Fishing Rods	Daniel Fryer	(507) 289-7752
Precision Machining (SIC: 3599, NAICS: 332710)	Domaille Engineering	Jim Frazer	(507) 281-0275
Leather Goods (SIC: 3199, NAICS: 316999)	Donn's Leather Works	Donn Federick	(507) 867-4868
Distributor of drywall (SIC: 5031, 5039)	Drywall Supply, Inc.	Joe Clough	(507) 285-0963
Metal finishing & fabrication (SIC: 3499; NAICS: 332813)	DS Manufacturing, Inc.	James Preisler	(507) 356-8322
Gas meters (SIC: 3824; NAICS: 334513)	Energy Economics, Inc.	Dan Marquardt	(507) 374-2557
wholesale nfrared heating systems (SIC: 5075)	Energywise Radiant, Inc.	Ed Kurtz	(507) 289-6319
Recycling systems, balers & conveyors (SIC: 3569; NAICS: 333999)	Excel Manufacturing, Inc.	Andrew Archer	(507) 932-4680
Trade journal computerized typesetting (SIC: 2791, NAICS: 323122)	Exhibitor Media Group	Lee Knight	(507) 289-6556
Structural steel & metal fab. (SIC: 3441; NAICS: 332312)	E Z Fabricating, Inc.	Todd Klees	(507) 867-1635
Outdoor signs (SIC: 3993)	Fairway Outdoor Advertising	Alexandra Spencel	(507) 288-1866
Feed Processing	Farm Country Co-op	Noel Frana	(507) 356-8313
Wholesaler of fasteners (SIC: 5072, 2084)	Fastenal Co.	Kurt Reinhart	(507) 288-3025

<u>Company Description and NAICS, SIC Code</u>	<u>Company Name</u>	<u>Contact</u>	<u>Phone</u>
Commercial Printing (SIC: 2759)	Fedex Office & Print Center	Randy Collins	(507) 288-2233
Distributor of Plumbing Supplies (SIC: 5074)	Ferguson Enterprises, Inc.	Alex Nehvi	(507) 292-9233
Wholesaler of plumbing & HVAC equipment & supplies (SIC: 5074)	First Supply, Inc.	Robert Bernanek	(507) 287-0202
Salad dressings & dips (SIC: 2035)	Fish House Dressing	Thomas Slightam	(507) 533-7786
Metal stampings, sheet metal fabrication, electrical enclosures and assembly & powder coat finishing (SIC: 3441, 3444, NAICS: 332116)	Gauthier Industries	Michael Jensen	(507) 289-0731
Pultruded composites and fiberglass fencing (SIC: 3089, NAICS: 327993)	Geotek, Inc.	Dale Nordquist	(507) 533-6076
Trophy & Award Engraving	Gillespie Sporting Goods	Dennis Teske	(507) 288-0772
Muffins, breads & cakes (SIC: 2051)	Gingerbread House	John Fish	(507) 288-2621
Grain storage, drying & handling (SIC:3523; NAICS:333111)	Grain Handlers U.S.A. Inc.	Eric Heim	(507) 932-5492
Distributor of electrical & telecom equipment & supplies (SIC: 5063, 5065)	Graybar Electric Co.	David Stien	(507) 282-4444
Wholesaler of hollow metal & wooden doors (SIC: 5031)	Greene Doors & Hardware	Phillip Greene	(507) 374-2425
Livestock Feed (SIC: 2048)	Greenway Co-op	Tim Clemons	(507) 289-4086
Newspaper publishing (SIC: 2791; NAICS: 323122)	Grimsrud Publishing, Inc	David Grimsrud	(507) 732-7617
Wooden office furniture (SIC: 2521, NAICS: 337211)	Halcon Corporation	Peter Conway	(507) 533-4235
Distributor of ag & farm equipment (SIC: 5083)	Hammell Equipment	Bernard Hammell	(507) 867-4910
Wholesaler of spray equipment (SIC: 5084)	Hiawatha Valley Farm Store	Philip Fox	(507) 286-8650

<u>Company Description and NAICS, SIC Code</u>	<u>Company Name</u>	<u>Contact</u>	<u>Phone</u>
Custom Cabinets (SIC: 2434)	Higgins Custom Cabinetry	David Higgins	(507) 454-2856
Sheet metal fabrication (SIC: 3444, NAICS: 332322)	Himec, Inc.	Greg Donley	(507) 281-4000
Main frame computers (SIC:3575, NAICS: 334113)	IBM Corporation	Walt Ling	(507) 253-4011
Textile screenprinting (SIC: 2396, 3499, 2499)	Images On Metal, inc.	Harlan Jacobson	(507) 634-2202
Instant printing (SIC: 2752, NAICS: 323119)	Insty Prints of Rochester	Rick Weiss	(507) 282-6112
Wooden palates & crates (SIC: 2448; NAICS: 343100)	Island Pallet & Crate, Inc.	Jay Wobig	(507) 356-4231
Tool & Die Manufacturing (SIC: 3544; NAICS:332710)	Island Tool & Die	Lee Swanson	(507) 356-4450
Commercial Printing (SIC: 2759; NAICS: 323100)	JNS Printing	Jeff Ellingson	(507) 932-6936
Distribution of office equipment (SIC: 5044, 5045)	Johnson Company	Jeff Iberson	(507) 242-5133
Commercial printing (SIC: 2759, NAICS: 323100)	Johnson Printing Company	Mark Johnson	(507) 288-7788
Commercial & specialty lighting (SIC: 3646)	Judisch & Judisch	Jamie Judisch	(507) 288-8096
Wholesaler of Power SIC: 5063)	Kaman Industrial Technologies	Steve Hawkins	(507) 289-1808
Glass & Aluminum Frames (SIC: 3442)	KAS Investments	Kevin Swanson	(507) 280-4314
Commercial & residential iron railings	Kasson Concrete Products	Matt Henderman	(507) 634-7001
Ice cream products & milk processing (SIC: 2026, NAICS: 311511)	Kemps	Mike Hinrichsen	(507) 287-7301
Dairy Food Ingredients (SIC: 2099, NAICS: 424490)	Kerry Inc.	George Mathey	(507) 285-3400
Wooden & laminate cabinets (SIC:2541; NAICS:326130)	Kingsbury Builders Supply	John Kingsbury	(507) 356-2200

<u>Company Description and NAICS, SIC Code</u>	<u>Company Name</u>	<u>Contact</u>	<u>Phone</u>
Wooden cabinets (SIC: 2434, NAICS: 337110)	L & L Cabinets	Larry Laures	(507) 533-9966
Dried dairy products (SIC: 2002; NAICS: 311513)	Land O' Lakes	Bill Taylor	(507) 356-8318
Rebuilt Printer Ribbons/Cartridges (SIC: 3955, NAICS: 339944)	Laser Product Technologies	Bob King & Mike Marty	(507) 287-0685
Ready mix concrete (SIC: 3273, NAICS: 327320)	Leitzen Concrete Products	Gary Leitzen	(507) 282-3875
Commercial Printing (SIC: 2759 NAICS: 323100)	Making Waves Printing, Inc.	David Evans	(507) 288-5200
General machine job shop (SIC: 3599)	Manahan Machine Shop	Nick Manahan	(507) 282-5766
Steel fabrication (SIC:3312)	McNeilus Steel, Inc.	Todd Lightner	(507) 374-6336
Mobile concrete mixers (SIC: 3531, 3713; NAICS: 336211)	McNeilus Truck & Manuf.	Frank Nerehausen	(507) 374-6321
Surgical instruments & devices (SIC: 3841, NAICS: 339112)	Medical Innovations Intl	John Devlin	(507) 289-0761
Enterprise content & fundraising management (SIC: 7372)	Metafile Information Systems	Allan Sprau	(507) 286-9232
Steel & iron fabrication (SIC: 3499,3312)	Metal Treasures	Don Riedemann	(507) 867-3471
Custom Cabinets (SIC: 2434)	Michaels Custom Cabinets	Michael Tronn	(507) 533-9880
Packaging of fastners (SIC: 3089)	Midwest Manufacturing	Ted Basacker	(507) 288-6005
Signage, decals, laminating (SIC: 3993, NAICS: 339950)	Midwest Signtech	Dustin Snell	(507) 252-8850
Crushed Limestone (SIC: 1422)	Milestone Materials	Chad Kelly	(507) 282-9151
Commercial offset & instant printing (SIC: 2759, 2752)	Minuteman Press	Dale Lipsky	(507) 288-4777
Truck accessories (SIC: 3713; NAICS: 336211)	Nelson Industries	Jon Nelson	(507) 533-4815

<u>Company Description and NAICS, SIC Code</u>	<u>Company Name</u>	<u>Contact</u>	<u>Phone</u>
Residential furniture	Nelson Screen Printing	Kevin Nelson	(507) 732-5633
Custom Cabinetry (SIC: 2431, 2499, NAICS: 321999)	Nigon Woodworks, Inc.	Daryl Nigon	(507) 282-1895
Distribution of exterior building products (SIC: 5031, 5033)	Norandex Distribution, Inc.	Randy Fruth	(507) 289-8747
Distribution of cash registers (SIC: 5044)	North Country Business Products	Sean Collins	(507) 289-8212
Aluminum Tool Boxes	North Star Aluminum Prod.	John & Carol Adams	(507) 289-8795
Beer Distributor (SIC: 5181)	Northern Beverage Distribution Co.	Mike Amicone	(507) 282-5462
Distribution of Industrial Equip. (SIC: 5084)	Northern Tool & Equipment	Brad Parrish	(507) 282-5559
Steel Castings & Architectural Metalwork (SIC: 3325, 3446)	NRB Metals, LLC	Nick Beyerstedt	(507) 93-8260
Cable Contract Manufacturing	NRI Electronics	Mark Von Osdale	(507) 252-9405
Distributor of construction equip (SIC: 5082)	Nuss Truck Group, Inc.	Robert Nuss	(507) 288-9488
Vascular medical products (SIC: 3841; NAICS: 339112)	Osborn Medical Corp.	Bill Davis	(507) 932-5028
Distributor of HVAC controls (SIC: 5063)	Paape Energy Services	Jason Sandberg	(507) 289-4874
Cheese processing & packaging (SIC: 2022, NAICS: 311513)	Pace Dairy Foods	Jim Lehman	(507) 288-6315
Wholesaler of satellite tv parts (SIC: 5065)	Pace International, Inc.	Patrick Deutsch	(507) 288-1853
Welding job shop (SIC:3599; NAICS:332710)	Page's Welding	Bill Page	(507) 732-5717
Commercial printing (SIC: 2759, NAICS: 323119)	Paper & Graphics, Inc.	Timothy Fields	(507) 288-0878
Distribution of soft drink bev (SIC: 5149)	Pepsi Cola Bottling	Don Gillette	(507) 288-3772
Metal fabrication (SIC: 3499, NAICS: 332999)	Petersen Blacksmith	Mike Petersen	(507) 365-8480

<u>Company Description and NAICS, SIC Code</u>	<u>Company Name</u>	<u>Contact</u>	<u>Phone</u>
Bath oil, body cream & shampoo (SIC: 2834, NAICS: 325412)	Pharmaceutical Specialities, Inc.	Conrad Thompson	(507) 288-8500
Hand woven rug patterns (SIC: 2741)	Pine Island Primitives	Sally Kallin	(507) 356-2908
Newspaper printing & typesetting (SIC: 2711 NAICS: 323119)	Post Bulletin	Randy Chapman	(507) 285-7600
Wholesaler of welding equip. (SIC: 5084, 5085, 5169)	Praxair Distribution, Inc.	Don Robertson	(507) 289-4051
Commercial printing (SIC: 2759, NAICS: 323100)	The Printers	Dave Evans	(507) 288-5200
Precision machining (SIC: 3511, NAICS: 332710)	Professional Instruments	Paul Arneson	(507) 288-6911
Feed, grain & fertilizer (SIC: 2048, 2875; NAICS: 345314)	Progressive Ag Center	Brian Orth	(507) 932-4732
Metal Stampings (SIC: 3469; NAICS: 332116)	Progressive Tool & Manuf.	Richard Zwart	(507) 356-8345
Snowmobile Drag Chasis	Pro Line Drag Chasis	John Wheelock	(507) 288-5185
Prosthetics and orthotics (SIC: 3842)	Prosthetic Laboratories	Steve Amundson	(507) 281-5250
Printed Circuit Board Assembly (SIC: 3672, NAICS: 334412)	R & B Contract Manufacturing	Daniel Knak	(507) 876-2179
Industrial Workbenches (SIC: 2599)	R&B Custom Workbenches	Rick Jorgenson	(507) 634-7557
Sheet metal fabrication (SIC: 3499; NAICS: 332710)	RDM of Minnesota	Dennis Ross	(507) 374-2670
Ready-mix concrete (SIC: 3273, NAICS: 327320)	Ready Mix Concrete of Dover	Scott Ferguson	(507) 932-4020
Ready-mix concrete (SIC: 3273)	Ready Mix Concrete Stewartville	Bandon McNeill	(507) 533-8809
Ready-mix concrete (SIC: 3273, NAICS: 327320)	Ready Mix Concrete	Ken Edelbach	(507) 289-4022
Sausage & meat processing & packaging (SIC: 2013, 2011, NAICS: 311611)	R Four Meats	Margaret Reiner Jeff Remme	(507) 867-4180

<u>Company Description and NAICS, SIC Code</u>	<u>Company Name</u>	<u>Contact</u>	<u>Phone</u>
Structural Steel Fabrication (SIC: 5051)	R & M Steel	Ronnie Papenfus	(507) 374-2524
Refrigerated lunch & snack kits (SIC: 2011, 2022 NAICS: 311611)	Reichel Foods, LLC	Craig Reichel	(507) 289-7264
Ammunition reloading specialties (SIC: 3482; NAICS: 311513)	Reloading Specialities, Inc.	John Samuelson	(507) 356-8500
Distribution of office equipment (SIC: 5044)	Ricoh Americas Corp.	Steve Bergeson	(507) 288-7284
Canoes (SIC: 3732)	River Ridge Custom Canoes, LLC	Bill Plantan, Jr.	(507) 288-2750
Distributor of brick, stones mortar (SIC: 5032)	Rochester Brick	Gene Schmidt	(507) 252-1129
Guidebook & publishing (SIC: 2731, NAICS: 323122)	Rochester Buyers Guide	Dan Stumpf	(507) 288-5201
Cheese Processing (SIC: 2022; NAICS: 311513)	Rochester Cheese	Sherry Hinkle	(507) 288-6678
Modular retaining walls (SIC: 3272)	Rochester Concrete Products, LLC	Chris Price	(507) 288-8850
Precious metal jewelry (SIC: 3911, 3915, NAICS: 339911)	Rochester Lapidary Jewelers	Donald Kirckof	(507) 282-0447
Meat Process (SIC: 5142, NAICS: 333294)	Rochester Meat Company	Dave Lee	(507) 529-4700
General machining job shop (SIC: 3599, NAICS: 332710)	Rochester Precision Machine	Steve Havlik	(507) 289-7381
Asphalt paving compounds (SIC: 2951, NAICS: 324121)	Rochester Sand & Gravel	Beth Peterson	(507) 288-7447
Tool & die job shop (SIC: 3993; NAICS: 339950)	Rochester Sign Service	Gary Simonson	(507) 287-6500
Tool sharpening & fabrication (SIC: 3599; NAICS: 333515)	Rochester Tool & Cutter Grinder, Inc.	Jack Phelps	(507) 634-7184
Tool & die job shop (SIC: 3544, NAICS: 333514)	Rochester Tool & Die, Inc.	Verdon Seegmiller	(507) 285-3355
Magazine Publishing (SIC: 2721 NAICS: 232119)	Rochester Visitor Publishing & Printing	Doug Solinger	(507) 288-0451

<u>Company Description and NAICS, SIC Code</u>	<u>Company Name</u>	<u>Contact</u>	<u>Phone</u>
Welding & metal fabrication (SIC: 3599, 3499, NAICS: 332710)	Rochester Welding, Inc.	John Adams	(507) 289-4189
Corrugated boxes & pallets (SIC: 2653)	Rock-Tenn	Wes Wilcox	(507) 288-2305
Wooden residential furniture (SIC: 2511)	Rusty Plane Woodworks	David Klocke	(507) 282-4610
Newspaper publishing (SIC: 2711 NAICS: 323122)	St. Charles Press	Dan Stumpf	(507) 932-3663
Interior and exterior signs (SIC: 3993, NAICS: 339950)	Schad-Tracy Signs, Inc.	Brad Tracy	(507) 367-2631
Wholesaler of Auto Parts (SIC: 5013, 5198)	Scharf Auto Supply	Rick Mattson	(507) 289-3396
Magazine insert & business reply (SIC: 2759, NAICS: 323119)	Schmidt, Inc.	Joe Ferguson	(507) 775-6400
Guitars (SIC: 393)	Schmitt Music	Kevin McGarry	(507) 288-1960
Beer Distributor (SIC: 5181)	Schott Distributing Co.	Tom Schott	(507) 289-3555
Commercial & Residential Roofing (SIC: 3499)	Schwickert's Tecta America Corporation	Kerk Johnson	(507) 281-0611
Canned & Fozen Vegetables (SIC:2038, NAICS: 311411)	Seneca Foods Corp.	Dave Elstrand	(507) 280-4500
Screenprinting & embroidery (SIC: 2395, 2396)	Shoot & Save Sports	Bob Frerker	(507) 285-9593
Signs, banners, decals (SIC: 3993 NAICS: 322222)	Sign Here, Inc.	Jodi Babcock	(507) 281-0122
Corrugated boxes & pallets (SIC: 2653, 2448, NAICS: 322211)	Smurfit-Stone Container	John Frautschi	(507) 288-2305
Sheet metal fabrication (SIC:3599; NAICS:333111)	Southern Minnesota Machinery Sales	J. J. Francis	(507) 374-6346
Digital offset printing of custom buttons (SIC: 2752)	Springboard Development	Thomas Christopherson	888-603-0308
Rubber Stamps (SIC:3953; NAICS:339943)	Stamps By Judith, Inc.	Larry Kleinschmidt	(507) 356-8828

<u>Company Description and NAICS, SIC Code</u>	<u>Company Name</u>	<u>Contact</u>	<u>Phone</u>
Pultruded fiberglass products (SIC: 3089, NAICS: 333511)	Strongwell	Mike Jaszewski	(507) 867-3479
Crushed rock & gravel (SIC: 3281; NAICS: 337991)	Stussy Construction	James Paulson	(507) 635-2421
Window shades (SIC: 2591 NAICS: 337920)	Sun Control Products, Inc.	Kim Klampe	(507) 282-2620
Screenprinting & embroidery (SIC: 2396 NAICS: 323113)	Superior Screeners	Paul Bandrup	(507) 282-4124
Aftermarket automobile seats (SIC: 3714, NAICS: 336360)	Tea's Design, Inc.	Tom Ashton	(507) 289-0494
Conveyor screw parts (SIC: 3535,3562, 3675, 3492) (NAICS: 333922)	TEC Industrial, Inc.	Robert Perry	(507) 288-9133
Commercial Printing (SIC:2759; NAICS:323119)	Theis Printing & Office Supplies	Cathy Theis	(507) 732-7547
Distributor of hand & power tools (SIC: 5072)	Thomas Tool & Supply	Ryan Wegner	(507) 281-3786
Wholesaler of used auto parts (SIC: 5015)	Timm's Auto, Inc.	Timm Pasche	(507) 932-4464
Beverage holders & multi-purpose ice wraps (SIC: 3086, NAICS: 326160)	TK Industries, Inc.	Larry Stevens	(507) 281-5744
Sheet metal fabrication (SIC: 3444)	Tonna Mechanical, Inc.	Steve Murphy	(507) 288-1908
Countertops - stone, laminate solid surface (SIC: 3281)	Top Shop of Rochester	Wayne Olson	(507) 282-9129
Rubber Stamps (SIC: 3953, NAICS: 339943)	Touche Rubber Stamps	Susan Tollers	(507) 288-2317
Kitchen cabinets & plastic laminate countertops (SIC: 2434, NAICS: 337110)	Traditional Wood Builders	Jamie Swenson	(507) 288-3175
Precision CNC Machining (SIC:3599; NAICS:332710)	Tri-Star Manufacturing	Patrick Cummings	(507) 634-7835
Office Furniture (SIC: 2521, 2522, NAICS: 337211)	Tuohy Furniture Corp.	Dan Tuohy	(507) 867-4280

<u>Company Description and NAICS, SIC Code</u>	<u>Company Name</u>	<u>Contact</u>	<u>Phone</u>
Animal feed (SIC: 2048; NAICS: 311119)	Twin Valley Ag Service Association	Jason Frineck	(507) 932-4830
Solid surface countertops (SIC: 2542 NAICS: 327991)	Ultimate Surfaces	Tony Heintz	(507) 285-5453
Wood Products (SIC: 2499; NAICS: 321999)	Ultimate Wood Design	Karim Esmailzadeh	(507) 281-4843
Distribution of electrical supplies (SIC: 5063)	Viking Electric Supply	Jay Otterson	(507) 252-3440
Infrastructure software (SIC: 7372)	Vision Solutions, Inc.	Craig Johnson	(507) 252-3440
Distribution of floor coverings (SIC: 5023, 5033)	Walcro, Inc.	Scott Dordy	(507) 281-1777
whole blood oximeters for cardiology & surgery applications	Waters Medical Systems	Robert Warren	(507) 288-7777
Distribution of water filters (SIC: 5074)	Waters Filters Direct	Sarah Lindahl	(612) 326-4901
Medical equipment (SIC: 3841)	Weber & Judd Co.	Chris McDonough	(507) 289-6368
Concrete burial vaults, septic tanks and steps; Brand name - Doric Vaults (SIC: 3272, NAICS: 327390)	Wieser Precast Steps	Greg Verthein	(507) 533-9304
Women's Magazine (SIC: 2721)	Women Communications	Doug Solinger	(507) 529-5385
Wooden kitchen cabinets (SIC:2431; NAICS:337110)	Wonderful Woods	James Lindhart	(507) 732-5340
Aluminum truck accessories (SIC: 3714, NAICS: 336399)	Woods Metal Mfg.	Thomas Woods	(507) 533-4206
Wholesaler of HVAC Equipment (SIC: 5075, 5074)	Woodruff Co.	Jim Woodruff	(507) 285-2500
Distributor of metals (SIC: 5051, 5084)	Wrought Iron Handi Crafts	Scott Thamert	(507) 282-5908
Meat processing & packaging (SIC: 5051, 5084)	Ye Olde Butcher Shoppe	Terry Timm	(507) 282-5908
Transfer cases, manual & rebuilt auto transmissions (SIC: 3714)	Zumbrota Bearing & Gear, Inc.	Mark Mangan	(507) 732-7995