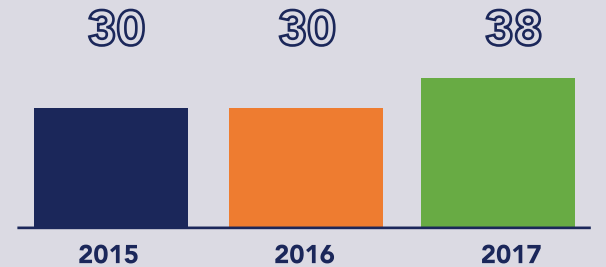


## BETTER CARE

### Number of Unique Clients Served



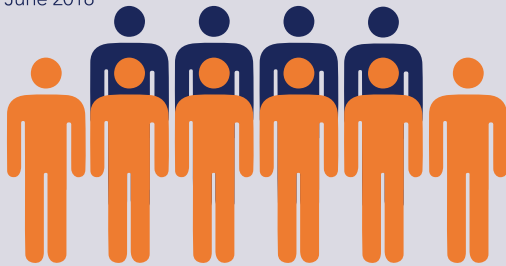
### Growth in Programs



### Served within CCBHC Program

From July 2017 through June 2018

2,354  
OR  
6 in 10  
Clients



### Received More Than 1 Service

870  
OR  
1 in 4  
Clients



### Average Wait Time - First Contact to Initial Evaluation

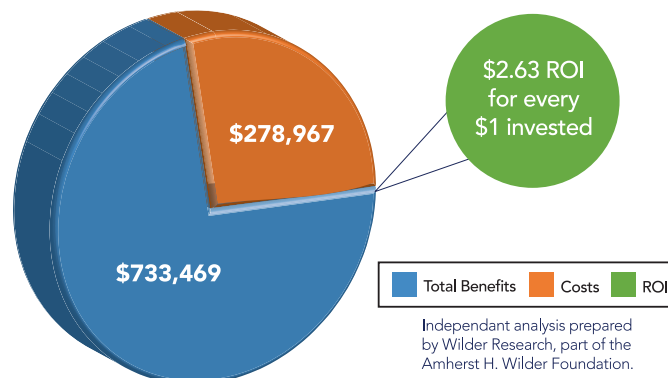
7.73 DAYS



## LOWER COSTS

In a pilot designed to assess the effectiveness of integrating behavioral health and medical services, ZVHC provided an ROI of \$2.63 per dollar spent based upon payments made by DHS to health care providers and accounting for existing discounts.

### Return on Investment to DHS (Negotiated Payments)



Independent analysis prepared by Wilder Research, part of the Amherst H. Wilder Foundation.

"We can conclude that the integration of services within a 30-day period results in a significant reduction in charges when compared to providing the two services separately."

- Wilder Research Team

## Average Cost Per Day

In a Minnesota Hospital

\$3,718

VS

At ZVHC (with CCBHC Model)

\$393



## Average Cost for Total Stay

In a Minnesota Hospital

\$17,455

VS

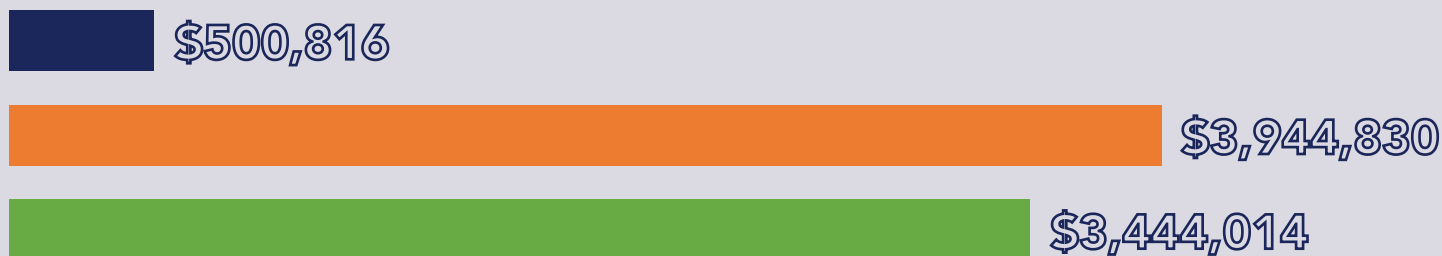
At ZVHC (with CCBHC Model)

\$2,216

Serving 226 Customers in Zumbro Valley Health Center's Crisis Services would save **3.4 MILLION DOLLARS** compared with the cost of treating them in a hospital program

## Cost of Treating Mental Health Crises (2016 Data)

ZVHC Hospital Cost Difference



## IMPROVE HEALTH

Condition has Improved in Past Year

95%



Providers Worked as a Team

92%



More Likely to Access Services Due to Location at ZVHC

78%



Explanation of My Condition and Its Treatment

97%



Advice Given on How to Stay Healthy

98%



Welcoming to Different Cultures

98%



“ I feel that EVERY EMPLOYEE at Zumbro Valley Health Center is VERY HELPFUL and UNDERSTANDING. Good or bad day, you are able to talk to any of the staff. Very understanding and caring and YOU CAN TELL IT'S FROM THEIR HEART. ”

“ My team has done a great job treating my CO - OCCURRING DISORDER. They have good knowledge and experience, and have REALLY LISTENED TO ME. ”