GREATER MINNESOTA HOUSING FUND





A Special Project of The McKnight Foundation & Blandin Foundation

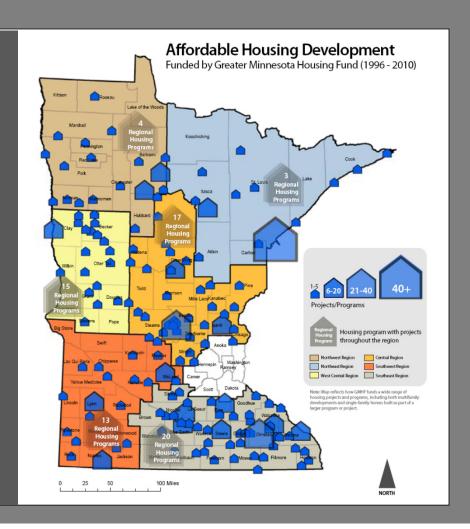
GREATER MINNESOTA HOUSING FUND

Supporting affordable housing throughout Minnesota for 18 years.

Financed over **550** developments in over

150 cities to support the creation of over 12,500 units of affordable housing in greater Minnesota.





Olmsted County Market Area

Housing Need Study

2014-2030

- Study by Maxfield Research
- Commissioned by Olmsted County, Rochester Area Foundation, and Mayo Clinic Rochester
- Rochester, Byron, Chatfield, Dover, Eyota, Oronoco, Pine Island, St. Charles, and Stewartville
- Quantifies Demand for all Housing Types
- Includes New Housing Demand Created by DMC

Major Finding...

The Olmsted County housing market is working well for market rate renters and homebuyers, but...

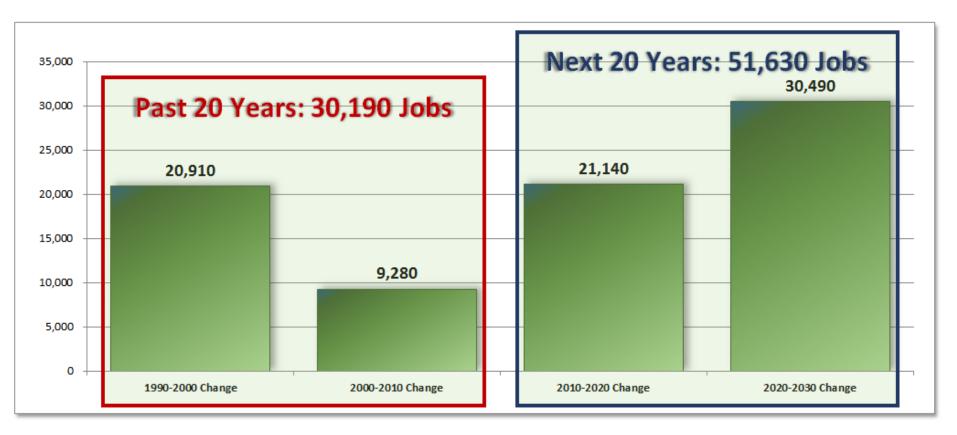
...there is a crisis of need for people seeking affordable workforce housing.

Job Growth Creates Housing Demand...

...Housing Production Supports Job Growth

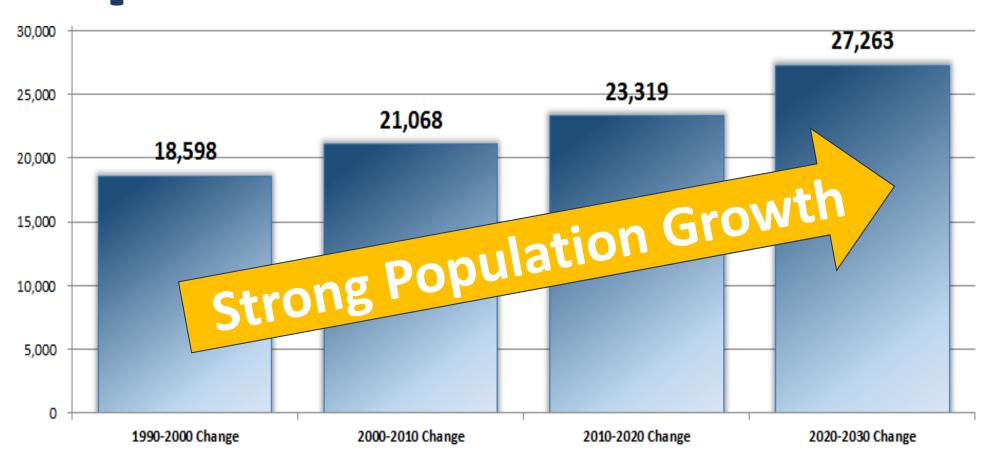
Job Growth

2010 to 2030: 51,630 Jobs to be Created

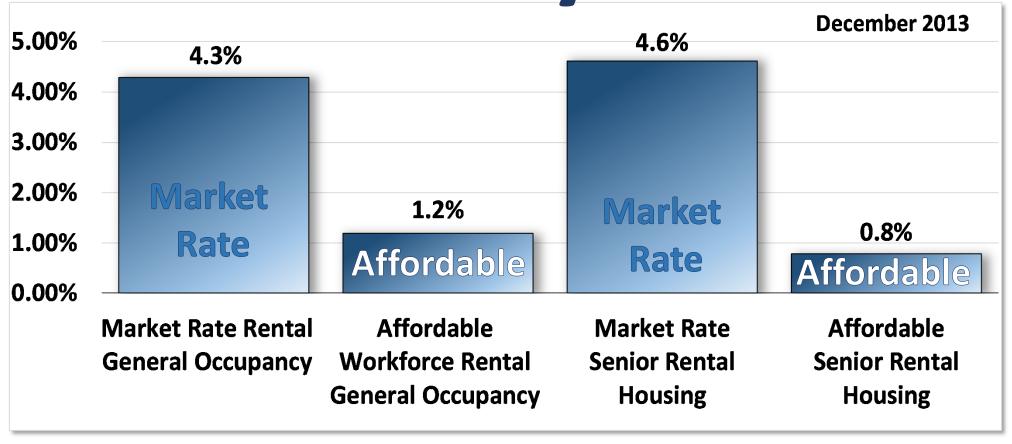


Olmsted County Market Area

Population Growth



Rental Housing Low Vacancy Rates



Rental Housing Demand

Annual Rental Production: 2006-2012 vs. Projected Annual Demand: 2014-2020

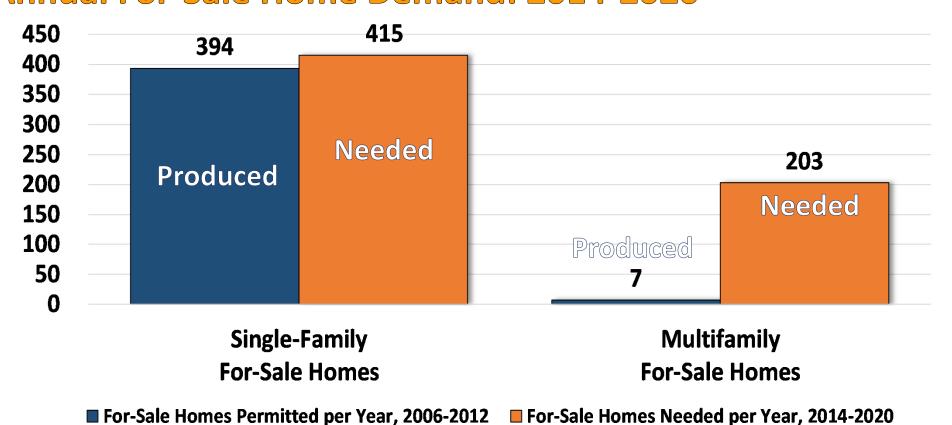
Olmsted County Market Area



For-Sale Housing Demand

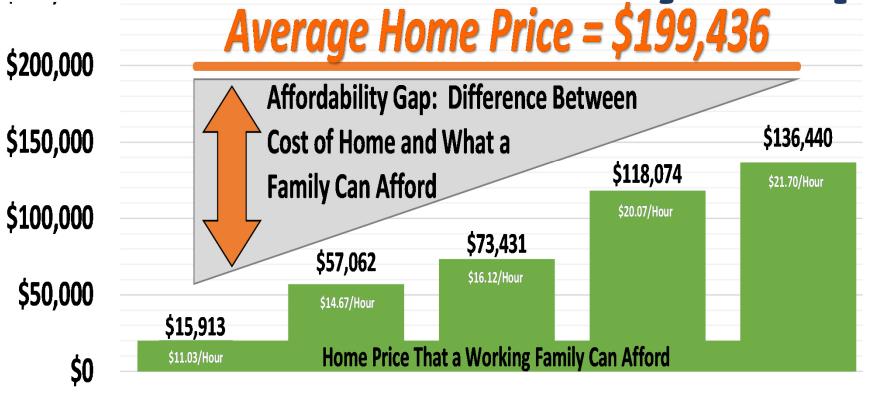
Annual For-Sale Home Production: 2006-2012 vs. Annual For-Sale Home Demand: 2014-2020

Olmsted County Market Area



Olmsted County Market Area

The Affordability Gap

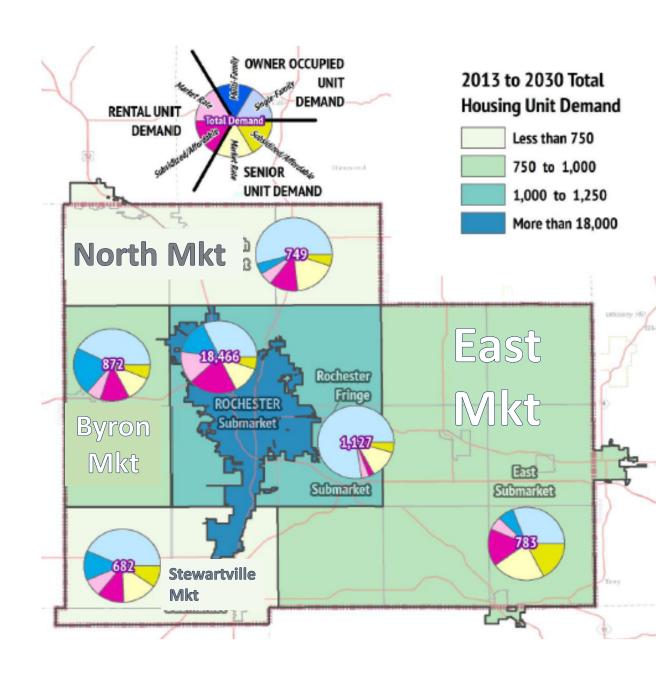


Retail Clerk Care Assistant Car Mechanic Carpenter Kindergarten

Teacher

Olmsted County Market Areas

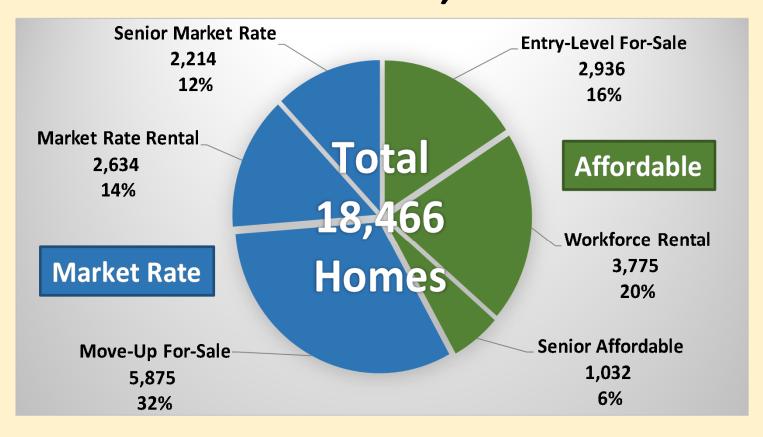
Six Submarkets



City of Rochester

- •80% of Total Market Demand in Rochester
 - •18,466 Homes Needed, 2014-2030
 - 42% of Demand is Affordable (7,743 Homes)
 - Workforce Rental > Market Rate Rental
- 1,270 Units Being Planned
 - •2/3 Market Rate, 1/3 Affordable
- Affordable Housing Need is Underserved

City of Rochester 2014 to 2030: 18,466 Homes



Rochester Housing Demand

Within City Limits

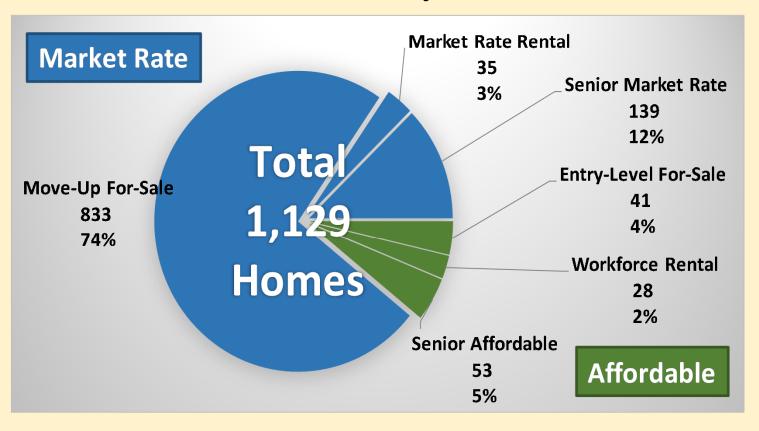
Housing Product	2014-2020	2020-2030	Total #	Total %
Entry-Level For-Sale	1,067	1,869	2,936	16%
Move-Up For-Sale	2,166	3,709	5,875	32%
Workforce Rental	1,546	2,229	3,775	20%
Market Rate Rental	1,079	1,555	2,634	14%
Senior Affordable	593	439	1,032	6%
Senior Market Rate	1,551	663	2,214	12%
Total Housing Demand	8,002	10,464	18,466	100%
Homes per Year	1,143	1,046	1,086	

Sources: Maxfield Research, GMHF

Rochester Fringe Area

- •1,129 Homes Needed, 2014-2030
- •74% of Demand is Move-Up For-Sale Homes
- Demand Stronger after 2020
- •2014-2020: Focus on Senior Housing
- 2020-2030: Focus on For-Sale Market
- •Generally Affordable Demand is Unmet

Rochester Fringe Area 2014 to 2030: 1,129 Homes



Fringe Area Housing Demand

Includes Townships Adjacent to Rochester

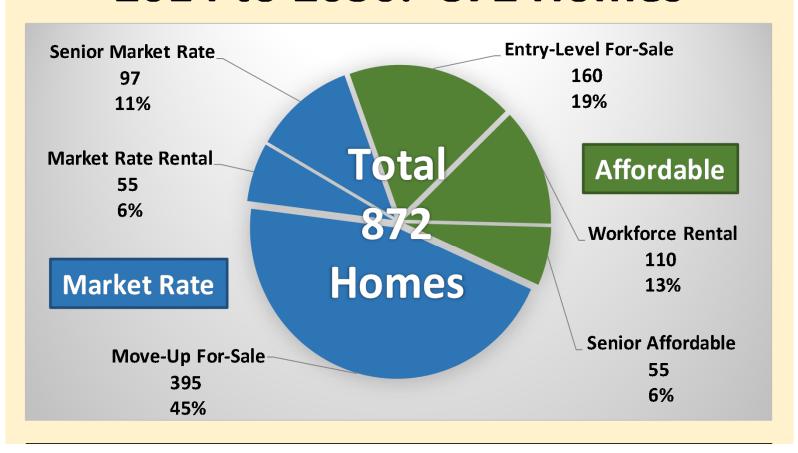
Housing Product		2014-2020	2020-2030	Total #	Total %
Entry-Level For-Sale		6	35	41	4%
Move-Up For-Sale		132	701	833	74%
Workforce Rental		6 *	22	28	2%
Market Rate Rental		7	28	35	3%
Senior Affordable	•	41	12	53	5%
Senior Market Rate	•	112	27	139	12%
Total Housing Demand		304	825	1,129	100%
Homes per Year		43	83	66	

Sources: Maxfield Research, GMHF

Byron Area

- •872 Homes Needed, 2014-2030
- Steady Demand, 50-53 Homes/Year
- 45% of Demand is Move-Up For-Sale Homes
- Workforce Rental > Market Rate Rental
- •42% of Demand is Affordable (325 Homes)
- Generally Affordable Demand is Unmet

Byron Area 2014 to 2030: 872 Homes



Byron Area Housing Demand

Includes Byron and Surrounding Townships

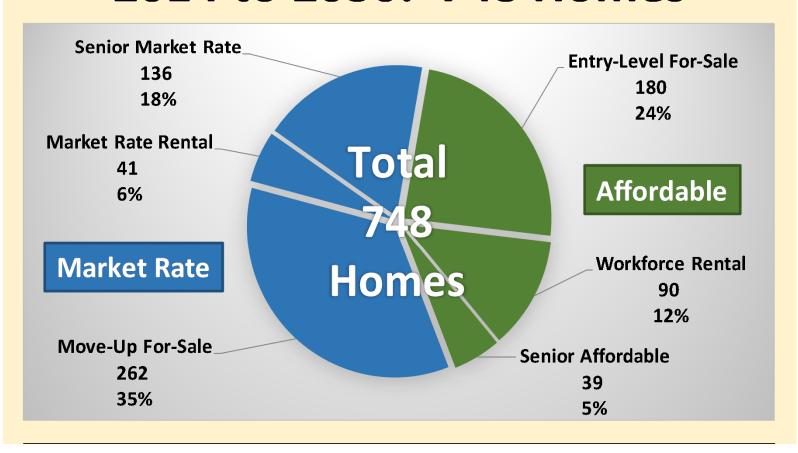
Housing Product		2014-2020	2020-2030	Total #	Total %
Entry-Level For-Sale		51	109	160	18%
Move-Up For-Sale		133	262	395	45%
Workforce Rental	*	43 *	67	110	13%
Market Rate Rental		21	34	55	6%
Senior Affordable	7	45	10	55	6%
Senior Market Rate	7	78	19	97	11%
Total Housing Demand		371	501	872	100%
Homes per Year		53	50	51	

Sources: Maxfield Research, GMHF

North Area

- •748 Homes Needed, 2014-2030
- 42% of Demand is Affordable (309 Homes)
- 24% of Demand is Entry-Level For-Sale Homes
- Less Senior Demand after 2020
- Workforce Rental > Market Rate Rental
- Generally Affordable Demand is Unmet

North Area 2014 to 2030: 748 Homes



North Area Housing Demand

Includes Oronoco, Pine Island, and Surrounding Townships

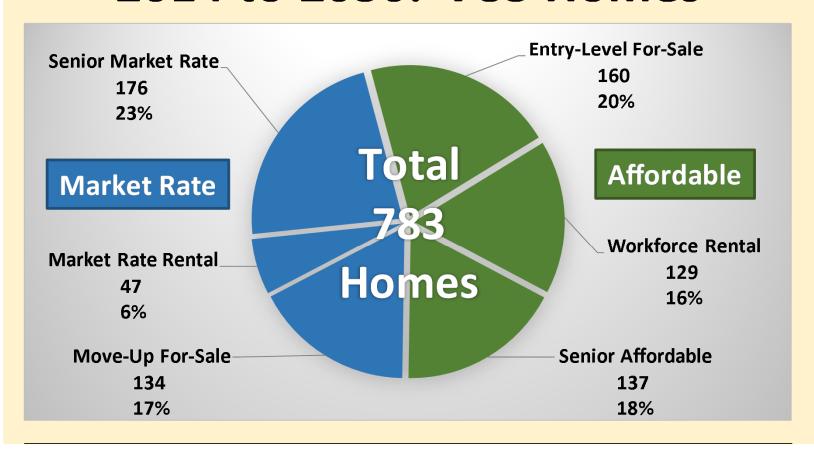
Housing Product		2014-2020	2020-2030	Total #	Total %
Entry-Level For-Sale		66	114	180	24%
Move-Up For-Sale		97	165	262	35%
Workforce Rental	•	37 -	53	90	12%
Market Rate Rental		17	24	41	5%
Senior Affordable	•	29	10	39	5%
Senior Market Rate	7	116	20	136	18%
Total Housing Demand		362	386	748	100%
Homes per Year		52	39	44	

Sources: Maxfield Research, GMHF

East Area

- •783 Homes Needed, 2014-2030
- 54% of Demand is Affordable (426 Homes)
- Entry Level For-Sale > Move-Up For-Sale
- Workforce Rental > Market Rate Rental
- 23% of Demand is Senior Market Rate
- Generally Affordable Demand is Unmet

East Area 2014 to 2030: 783 Homes



East Area Housing Demand

Includes Chatfield, Dover, Eyota, St. Charles, and Surrounding Townships

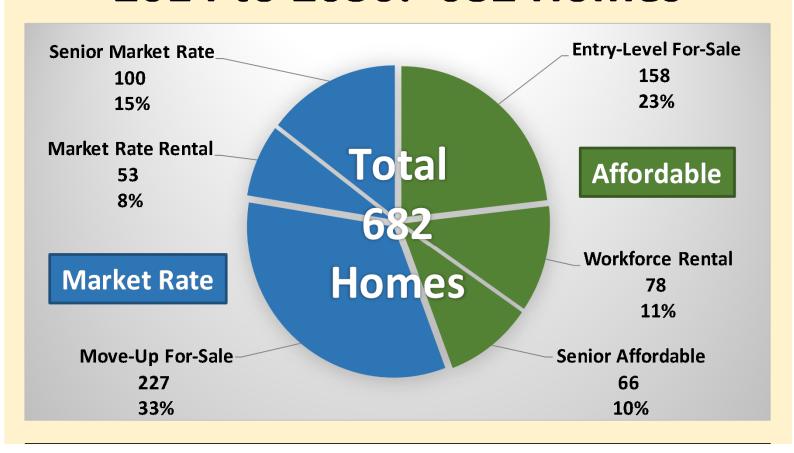
Housing Product		2014-2020	2020-2030	Total #	Total %
Entry-Level For-Sale		62	98	160	20%
Move-Up For-Sale		54	80	134	17%
Workforce Rental	•	59 *	70	129	16%
Market Rate Rental		21	26	47	6%
Senior Affordable	•	121	16	137	17%
Senior Market Rate		155	21	176	22%
Total Housing Demand		472	311	783	100%
Homes per Year		67	31	46	

Sources: Maxfield Research, GMHF

Stewartville Area

- •682 Homes Needed, 2014-2030
- 44% of Demand is Affordable (302 Homes)
- •23% of Demand is Entry-Level For-Sale Homes
- Workforce Rental > Market Rate Rental
- 43 For-Sale Lots + Mobile Home Park Planned
- Generally Affordable Demand is Unmet

Stewartville Area 2014 to 2030: 682 Homes



Stewartville Housing Demand

Includes Stewartville and Surrounding Townships

Housing Product	2014-2020	2020-2030	Total #	Total %
Entry-Level For-Sale	62	96	158	23%
Move-Up For-Sale	92	135	227	33%
Workforce Rental	34	44	78	11%
Market Rate Rental	23	30	53	8%
Senior Affordable	53	13	66	10%
Senior Market Rate	84	16	100	15%
Total Housing Demand	348	334	682	100%
Homes per Year	50	33	40	

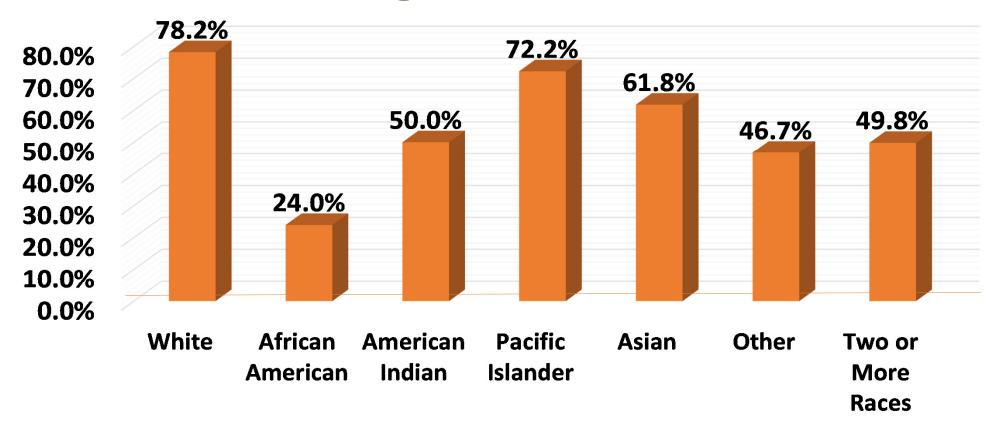
Sources: Maxfield Research, GMHF

The Rent Burden in Olmsted County

- •\$957/Month = Average Market Rent
- •58.2% of Area Renters Cannot Afford!
- •\$38,280 Annual Income Needed
- Majority of Renters are Rent Burdened

Olmsted County
Market Area

Homeownership Rate Disparities



Homelessness:

93% of Olmsted County Homeless are Women & Children

Olmsted County

January 2013 Shelter Survey

Group	Number	Percent
Men	5	7.1%
Women	24	34.3%
Children Under Age 18	41	58.6%
Total Persons	70	100.0%

93% of Homeless Are Women and Children Southeast MN has Highest Rate of Homeless Children

Sources: State of Minnesota, Wilder Research, Maxfield Research, GMHF





Summary

- Strong Job Growth 52,000 Jobs
- Strong Population Growth
- Strong Market Rate Housing Production
- Affordable Housing Production Weak
- Without Housing, Job Growth Falters

Housing Action Plan

GMHF Facilitating "Housing Action Plan"

Coordinated with All Local Planning Efforts

Will Establish Housing Production Goals

Identify Financing Tools, Policy Tools, Best Practices

Consult with State, Fed & Local Gov & Foundations

Plan for Increased Local Development Capacity

Innovative Policies, Strategies & P/Pv Partnerships

GMHF ROLE

Funder, Lender, Investor & T.A. Provider

Manage and Fund Community Planning Process

Convene Local & State Leadership

Finance Developments

Seed Money for Capacity Building

Technical Assistance for Projects & Programs

Help Build Local Development Capacity

GREATER MINNESOTA HOUSING FUND

Warren Hanson
President & CEO
651-221-1997 x107
whanson@gmhf.com

John Errigo
Syndication & Loan Officer
651-221-1997 x115
jerrigo@gmhf.com

